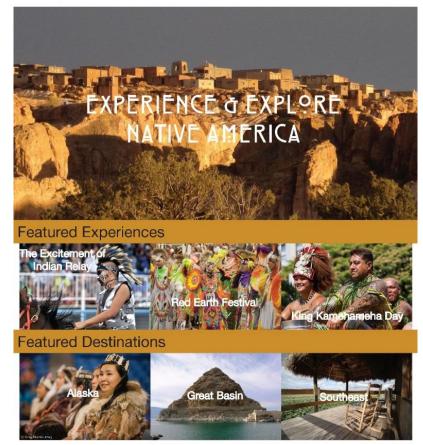
Promoting Your Destination on NativeAmerica.travel

Sandra Anderson IT & Website Development Coordinator

3rd Go International January 28-29, 2019





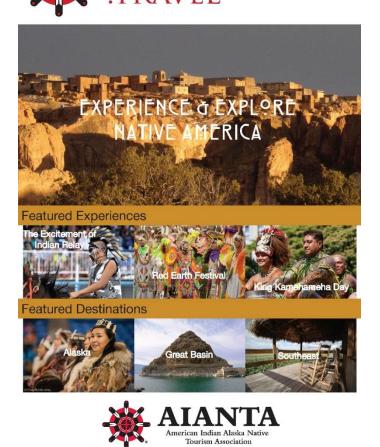




NATIVEAMERICA TRAVEL

First destination website to promote Indian Country tourism to the world.

Mission: To offer travelers an experience while reflecting the compelling stories of Indian Country



Why NativeAmerica.travel?

- To entice and draw tourists to visit Indian Country
- To correct misrepresentations of Native Americans by educating the general public through museums and cultural centers
- To offer a starting point for trip-planning and to utilize the website as a means to market tribal museums and cultural centers
- Platform for Economic Development



Educational tool for visitors

Bucket List Edit Account Edit List



...and inspires them to visit Indian Country.



<u>Objective:</u> Learn about NativeAmerica.travel tools

- Experiences/Destinations
- Booking Widget FareHarbor
- Interactive Map
- ArcGIS Online/ESRI Functionality
- Itinerary Builder
- Voice Recorder
- Bucket List

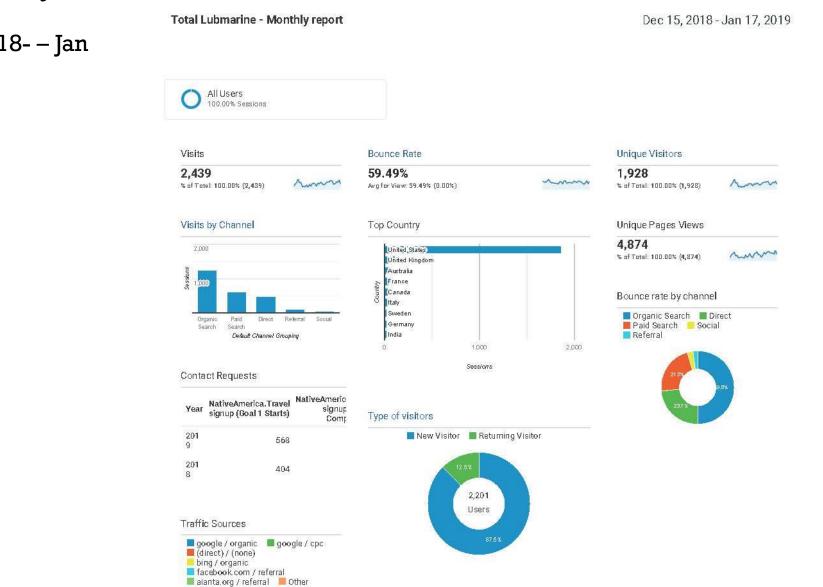




Dec 2018- – Jan 2019



NativeAmerica.travel Analytics NativeAmericatravel





KPI's – education, utility, sharing

| | | | | | % New | | Avg. Session | |
|----------------------------|---|----------|------|---------|----------|---------|-----------------|-------------------|
| Source | Referral Path | Sessions | Boun | ce Rate | Sessions | Revenue | Duration | Per Session Value |
| aianta.org | /nativeamerica_t ravel/ | | 172 | 27.91% | 59.30% | 6 0.00 |) 262.85 | 5 0.00 |
| | /travel/attention- travelers-youre- exploring- | - | | | | | | |
| realclearlife.com | america-wrong/ /story/13905349 /1/the-latest-in- native-american- tourism-cultural- experiences-and- educational- opportunities.ht | | 118 | 21.19% | 84.75% | 6 0.00 |) 261.46 | 5 0.00 |
| thestreet.com | ml | | 86 | 17.44% | 60.47% | 6 0.00 |) 425.87 | 7 0.00 |
| aianta.org | / | | 81 | 17.28% | 59.26% | 6 0.00 |) 374.74 | 4 0.00 |
| moradam.com | / | | 80 | 0.00% | 100.00% | 6 0.00 |) 0.00 | 0.00 |
| m.facebook.com | / | | 71 | 73.24% | 85.92% | 6 0.00 |) 38.73 | 3 0.00 |
| duckduckgo.com | / | | 59 | 40.68% | 84.75% | 6 0.00 |) 206.73 | 3 0.00 |
| facebook.com | / | | 59 | 89.83% | 96.61% | 6 0.00 |) 61.97 | 7 0.00 |
| 99-reasons-for- seo.com | /seo2.php | | 34 | 100.00% | 94.12% | 6 0.00 |) 0.00 | 0.00 |

Tourism Association

Who Can Join?

- All federally and state recognized tribes and Native Hawaiians
- American Indian, Alaska Native, and Native Hawaiian (AIANNH)-owned, tourism-related business
 - Restaurants, Attractions, Activities, Lodging
- Tourism-related business that serves the interests of AIANNHs
 - Adventure tours with indigenous guides
 - Trading posts selling American-Indian made art
- Tourism-related business that features AIANNHs
 - Museums, Cultural Centers, Galleries, Historical sites
- Tourism-related business located on or near a tribal nation with approval from that tribal nation



- Arts & Culture
 - Museums
 - Cultural Centers
 - Galleries
 - Historic Exhibits
 - Art Exhibits
 - Theatre
 - Sculptures
- Authentic Shopping
 - Local Retailers
 - Arts & Crafts Markets
 - Traditional Crafts Shops
 - Native Flea Market
 - Bookstores
 - Bait Shops
- Casinos
- Events
 - \circ Powwows
 - Rodeos
 - Potlaches
 - Festivals
 - Concerts
 - Livestock Exhibitions
 - Feast Days (public)
 - Food Festivals, Tasting Events
 - Celebrations, Anniversaries
 - Demonstrations (art, crafts, dance)
 - Ceremonial Dances
 - Re-enactments
 - Games, Tournaments
 - Fishing Derbies

 \circ Horse Shows

Historic Landmarks

- \circ Historic Landmarks
- Cultural Landmarks
- Historic Buildings
- Statues
- \circ Memorials
- Monuments
- \circ Battlefields
- Forts
- Birthplace/Home of Celebrated Figures

What Can I List?

- Natural Landmarks
- Local Artisans/Producers
 - \circ Orchards
 - Fish Hatcheries
 - \circ Weavers
 - Jewelers
 - Artists
- Outdoors
 - Sanctuaries
 - \circ Preserves
 - Wilderness Areas
 - Forests/Parks
 - Horseback Riding
 - Scenic Overlooks
 - \circ Hiking Trails
 - Natural Landmarks

• Sailing

• Canoeing

- Restaurants
 - $\circ~$ Roadside Food Stands
 - \circ Native Cuisine
- Scenic Attractions
 - Gardens
 - Scenic Turnouts
 - Scenic Overlooks
 - \circ Harbors
 - Scenic Byways
- Tours & Outfitters
 - cing Tours
 - rhostels
 - Shops
 - Juided Tours
 - Cultural Education Tours
 - Museum Tours
 - Dude Ranches, Farm Stays
 - \circ Bus Tours
 - Outfitters
 - \circ Guides
 - Spas/Health Retreats
 - \circ Hayrides
 - Game Ranches
 - Horseback Riding
 - Self-Guided Tours (Audio, Video)
 - Interpreted Trails, Roads, Highwith, Annerican Indian Alaska Native Tourism Association

The site features dozens of unique Indian Country Experiences...

...involving over 220 tribes and nativeowned businesses

Bareback horse racing

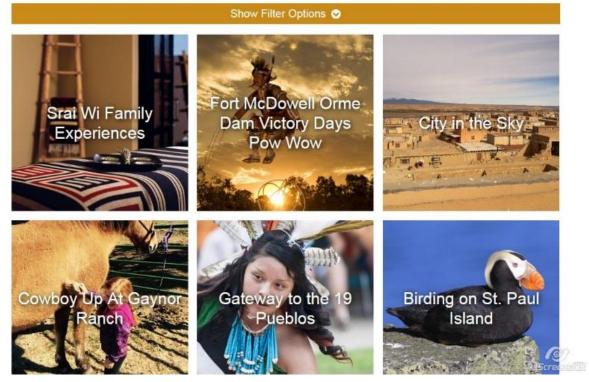
SraiWi Family Experience



ourism Association

Experiences | Destinations | Trips | Map | Travel Tips | Q

Experiences



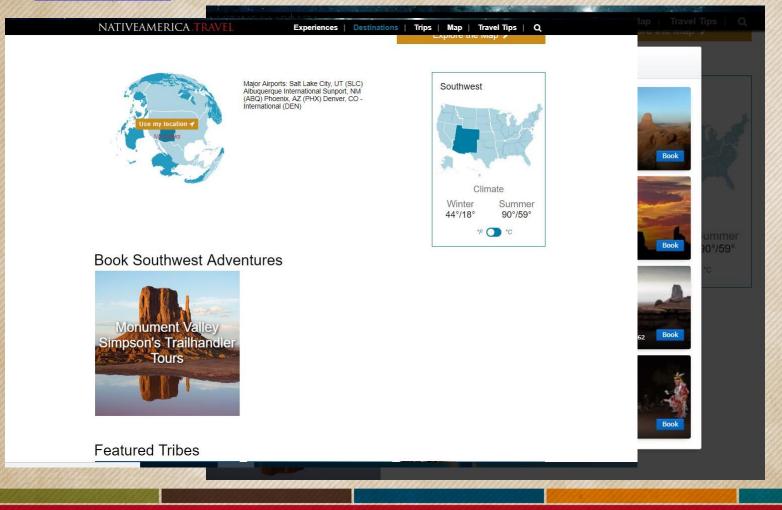
- A non-business specific location-based activities including accommodations and local cuisine that would inspire web users to plan a trip.
- Must include: name of experience, brief description/guide, photo(s)
- Related listings will be used to support each experience and give users a direct path to booking

Destinations



Goal - Each new user to understand all tools & sections of NativeAmerica.travel

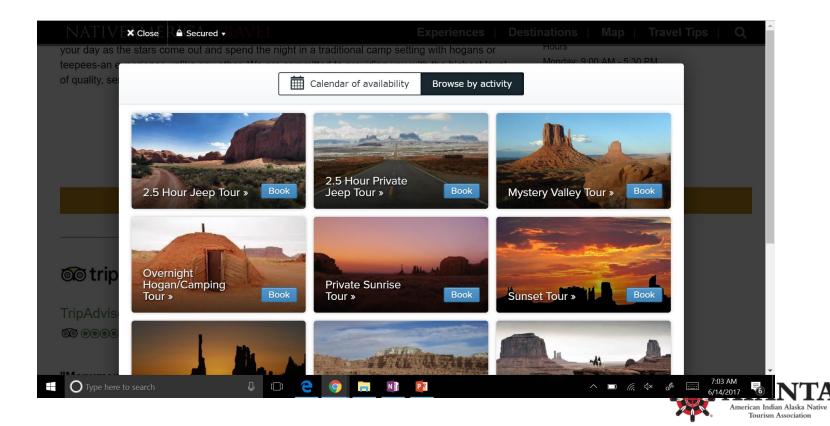
1 - Fareharbor



www.AIANTA.org

Booking Widget – FareHarbor

- Allow partners of NativeAmerica.travel & FareHarbor to sell their tourism products
- Customer Service-focused model with free & unlimited 24/7 support
- Unlimited product trainings & free integration of software onto all client websites
- Feature Rich reporting track commissions



Fareharbor continued....

| | C | octob | er • | 2017 | | » | 2.5 Hour Jeep Tour |
|-----|-----------|---------|------|---------|-----------|-----------|---|
| 6 | м | т | w | т | F | s | Meet: The View Hotel Lobby within the Navajo Nation Tribal Park in Monument Valley, |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | UT |
| 8 | 9 | 10 | ш | 12 | <u>13</u> | 14 | |
| 15 | <u>16</u> | 17 | 18 | 19 | <u>20</u> | 21 | |
| 22 | 23 | 24 | 25 | 26 | 27 | <u>28</u> | |
| 29 | 30 | 31 | 1 | 2 | 3 | 4 | |
| Cli | ick a d | late to | brow | ise ava | ailabil | ity | Margares and |
| | | | | | | | |

Navajo Loop and Off the Beaten Track Tour (2.5 hours): A complete package of 30+ miles secluded off-roads lets you discover the restricted area in the backcountry of Monument Valley. This land is a notable sacred site for the Dineh - the Navajo - who are the Keepers of Monument Valley - a sacred unforgettable homeland and motherland to them. In addition to - the history of the Anasazis, the "Ancient Ones", well known for their imaginative ability,



jetScreenshill

Goal - Each new user to understand all the tools & sections of NativeAmerica.travel

- Visitor map = educational tool for visitors
- ArcGIS Online for Tribes = map your cultural assets

2- Map



https://nativeamerica.travel/map



ArcGIS Online/ESRI Functionality

- NativeAmerica.travel portal utilize data related to their cultural assets/listings, add/subtract data layers using ArcGIS Online
- Maps can be downloaded for tourism and community planning or used as visitor maps



ESRI Portal



Mapping Indigenous LA: Placemaking through Digital Storytelling

Story Map by Seminole Tribe of Florida

Seminole Tribe of Florida Attractions

Tourism Points of Interest

The STOF Homepage 🛛 🖌 🌽 🔗



- Tourism points of Interest/Attractions
- <u>Seminole Royalty</u>

www.AIANTA.org

Goal - Each new user to understand all the tools & sections of NativeAmerica.travel

4 - ITINERARY BUILDER



https://nativeamerica.travel/itineraries/3-night-northern-nevada-indian-territoryadventure-part-1

www.AIANTA.org



Discover Native America: Arizona to New Mexico

Showcasing Indian Country of the Southwest, AIANTA along with Brand USA and tribal partners throughout the Southwest, has created a new 6-day itinerary that explores Native America in Arizona and New Mexico.

Beginning in Phoenix, Arizona and ending in Albuquerque, New Mexico, this experiential driving tour takes visitors through Navajo Nation, Acoma Pueblo, Santa Fe, Taos Pueblo, Pojoaque Pueblo, and other Pueblos from around New Mexico.

The Tour was developed by AIANTA, with sponsorship support from Brand USA and in partnership with U.S. Commercial Service Italy for the initial purpose of a familiarization press tour with Italian travel media, and Native tour guides. (May 28-June 2, 2017)







Experiences | Destinations | Trips | Map | Travel Tips | Q

Trips



https://nativeamerica.travel/itineraries/3-night-northern-nevada-indianterritory-adventure-part-1



International Tribal Tourism Outreach

ITB Berlin

AIANTA participated in ITB-Berlin for the seventh consecutive year. All segments of the industry participate: tour operators, booking agents, travel agents, airlines, destinations, hotels, car rental companies, suppliers, buyers, destinations and media.

Showcase USA-Italy

AIANTA introduced Indian Country tourism to the Italian market for the first time at Showcase USA-Italy. Showcase USA-Italy, organized by the U.S. Commercial Service and Visit USA Association Italy, is the ideal event for both new-tomarket companies and repeat exhibitors wishing to form new partnerships and reconfirm placements with existing clients.

U.S. Travel Association's IPW

AIANTA, funded by the Bureau of Indian Affairs (BIA), represented Indian Country tourism as part of the BIA booth on Federal Row at the U.S. Travel Association's Annual IPW Travel and Trade Show (formerly International Pow Wow)

| . | nalytics Native/ | merica travel veAmerica travel | | | Go to report 🦉 |
|---------------------------|----------------------------|-----------------------------------|---------------------------|--------------|-----------------------------|
| Audien | ce Overview | | | | |
| 0 | All Users 100.00% Users | | | | Dec 15, 2018 - Jan 17, 2019 |
| Overview | Y | | | | |
| Users 150 100 50 | | ~~~ | ~~~~ | | \sim |
| 15 16 | 17 18 19 20 21 | 22 23 24 25 26 27 | 28 29 30 January 2019 3 4 | 5 6 7 8 9 10 | 11 12 13 14 15 16 17 |
| | | | | New Visitor | Returning Visitor |
| Users | _ | New Users | Sessions | | |
| 1,972 | 2 | 1,928 | 2,439 | 12.5% | |
| 12 | | | · / ······· | | |
| N I come de ser a | of Consider a set lines | Description | Denies (Denies | | |
| 1.24 | of SessionsperUser | Pageviews | Pages / Session 3.56 | | |
| 1.24 | | 8,675 | 3.30 | | |
| | | | ~~~~~~ | | 87.5% |
| Avg. Ses | sion Duration | Bounce Rate | 1 | | |
| 00:01 | 00:01:44 59.49% | | | | |
| ~~ | mm | | f | | |
| | | | | | |
| | | | | | |
| C | ountry | | | Users | % Users |
| 1. | United States | | | 1,492 | 75.54% |
| 2. | United Kingdom | | | 187 | 6.94% |
| З. | Australia | | | 40 | 2.03% |
| 4. | Canada | | | 85 | 1.77% |
| 5. | France | | | 29 | 1.47% |
| 6. | Italy | | | 19 | 0.96% |
| 7. | Germany | | | 16 | 0.81% |
| 8. | India | | | 15 | 0.76% |
| 9. | Sweden | | | 15 | 0.76% |
| 10 | Japan | | | 11 | 0.56% |
| 10. | copon | | | 11 | |

Dec 15, 2018 – January 17, 2019

For our partners, we built a simple online registration process

| NATIVEAMERICA .TRAVEL | | Sign In Sign Up |
|--|------------|--|
| Experier | nces Des | tinations Trips Map Travel Tips Q |
| Create an account to save your Bucket List to NativeAmerica.travel | OR | Add a tribe or native-owned business to NativeAmerica.travel |
| Email | | Continue to partner sign up |
| Password | | Already have an account? Sign in Forgot Password? |
| Password confirmation | | julitaraanel M |
| This site brought to you by | | f J P J Ube |
| Manage Your Tribe Page Add an Accommodation Add an Attraction Pivacy Terms of Us | 3e | Ratings and Reviews Powered by contripadvisor* |
| | | 💥 AIANTA |

merican Indian Alaska Native Tourism Association

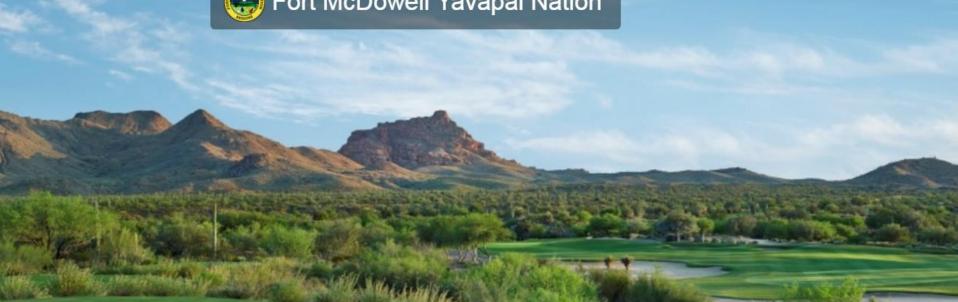
Tribal Page



Sign In | Sign Up

Experiences Destinations Trips Map Travel Tips Q

Fort McDowell Yavapai Nation



Fort McDowell Yavapai Nation Information



The Fort McDowell Yavapai Nation was created by Executive Order on September 15, 1903. The reservation is a small parcel of land that was formerly the ancestral territory of the once nomadic Yavapai people, who hunted and gathered food in a vast area of Arizona's desert Iowlands and mountainous Mogollon Rim country. Fort McDowell has won two important victories that made history and reaffirmed our



Fort McDowell Yavapai Nation

fmyn.org rcarmelo@fmyn.org (480) 789-7106

Travel Info

Time Zone: Mountain Standard Time



Fort McDowell is located only 20 minutes from

https://nativeamerica.travel/tribes/fort-mcdowell-yavapai-nation

www.AIANTA.org

Voice Recorder/Bucket List

Navajo Nation



Record the pronunciation of your tribe name @





Make the Indian Pueblo Cultural Center your first stop to discover Pueblo culture.

Share 🔿 Add To Bucket List

Plan this trip 🔿





As the gateway to the 19 Pueblos of New Mexico, the Indian Pueblo Cultural Center is a necessary

Future planning...

- Premium attraction and accommodation listings
 - More photos, videos and coverage available for a fee
- Featured tribes and experiences
 - Optimize listings at a cost to partners
 - Search results for a fee
 - Outreach to Corporate and other partner sponsorships (incented with flexible opportunities for presence on the website in return for more robust partnersupport)
- Create automated quarterly and annual web analytics reports
 - At a cost for listings partners to download
 - Reports should include user statistics for listing pages and overall website.
- Provide downloadable map data and training resources
 - How to utilize GIS data for tourism and general community planning.











Thank you. Questions?

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