



Tourism Association



Lewis and Clark Trail

www.aianta.org/lewis-and-clark

Restarting Tourism Marketing in Indian Country

Tuesday, June 15, 2021

Coeur d'Alene Hotel Resort of the Coeur d'Alene Tribe



AIANTA's Mission



AIANTA's mission is to define, introduce, grow and sustain American Indian, Alaska Native and Native Hawaiian tourism that honors traditions and values.



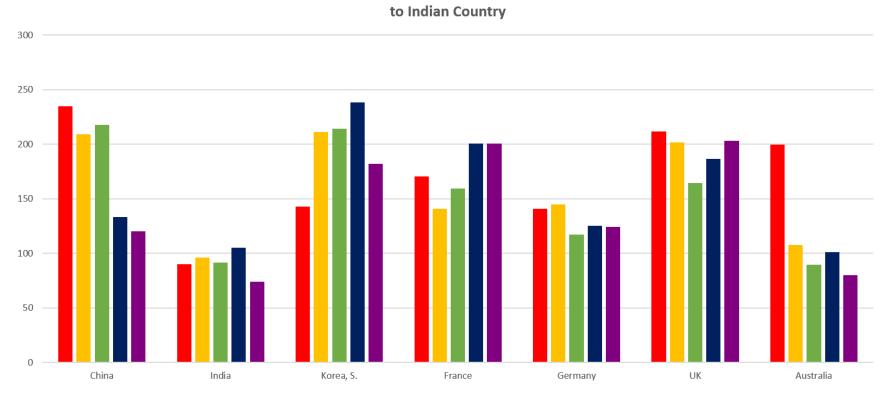
What We Do

- Leadership
 - Speaking Engagements
- Advocacy
 - NATIVE Act
- Partnerships
- Education and Training
- Visitor Outreach
- Tribal Relations and Outreach
 - Data Collection and Analysis
 - NativeAmerica.travel
- Media Outreach





Visitor Outreach Statistics from NTTO (11/18/20)

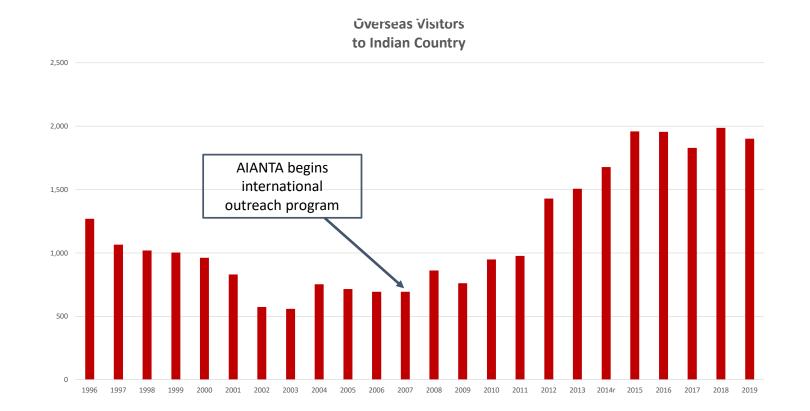


Top International Markets

■ 2015 ■ 2016 ■ 2017 ■ 2018 ■ 2019



Visitor Outreach Statistics from NTTO (11/18/20)





AIANTA and Lewis and Clark Historic Trail Project





Lewis & Clark Trail Webpage: aianta.org/anza-trail











Lewis and Clark Trail

www.aianta.org/lewis-and-clark

Sharing Tourism Products and Marketing Ideas







Lewis and Clark Trail

www.aianta.org/lewis-and-clark

Thank you!

Sherry L. Rupert (Washoe, Paiute), Chief Executive Officer, AIANTA Contact: (505) 724-3592, srupert@aianta.org

Bruce Rettig, Tribal Content Developer, AIANTA **Contact:** (530) 577-2005, brettig@aianta.org







Lewis and Clark Trail www.aianta.org/lewis-clark-outreach-program/

Developing a Successful Cultural Tourism Website

Presented by Bruce Rettig, AIANTA Tribal Content Developer

The AIANTA Lewis and Clark National Historic Trail Team

Outreach for LewisAndClark.travel and NativeAmerica.travel



Sherry L. Rupert Chief Executive Officer



The AIANTA Lewis and Clark National Historic Trail Team Outreach



Gail Chehak Tribal Relations and Outreach Manager



Hannah Peterson Program Development Director

Lorraine Gala Lewis Research and Outreach Specialist



Bruce Rettig Tribal Content Developer



What is a "Tribal Content Developer?"

Produce written content to include in blog posts, social media posts, listings, blurbs, itineraries, guidebook articles, news releases
Digital content will include photography and video where appropriate



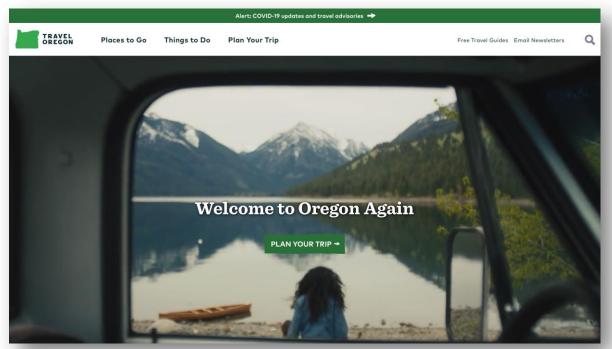
A strong <u>tourism</u> website is one your most important marketing tools especially NOW



Important website elements



Visibility How do potential visitors find you?



Travel Oregon | Oregon Vacations & Travel Guide traveloregon.com



Join us in creating a better life for all Oregonians through strong, sustainable local communities that welcome a diversity of explorers.

We inspire travel that drives community enhancement and economic development. Through innovation and partnerships, we share the stories of Oregon's people and places, deliver world-class experiences, strengthen the

Travel Oregon | Industry Resources industry.traveloregon.com



Visibility Tourism vs. Business sites



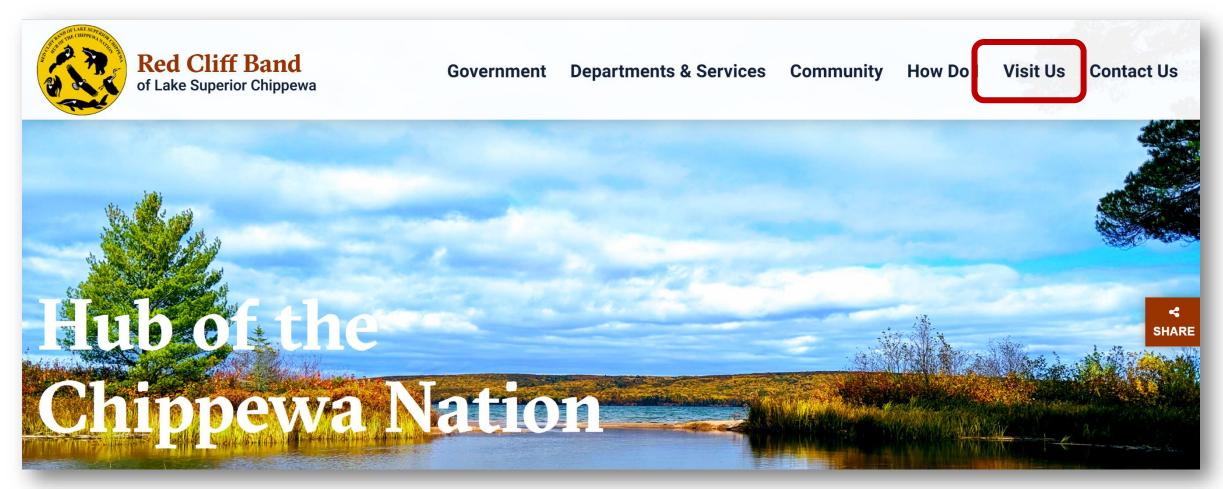
Washington Tourism Alliance watourismalliance.com Sign Up Now and Explore WASHINGTON STATE

Explore Washington's Backyard

adventures.experiencewa.com



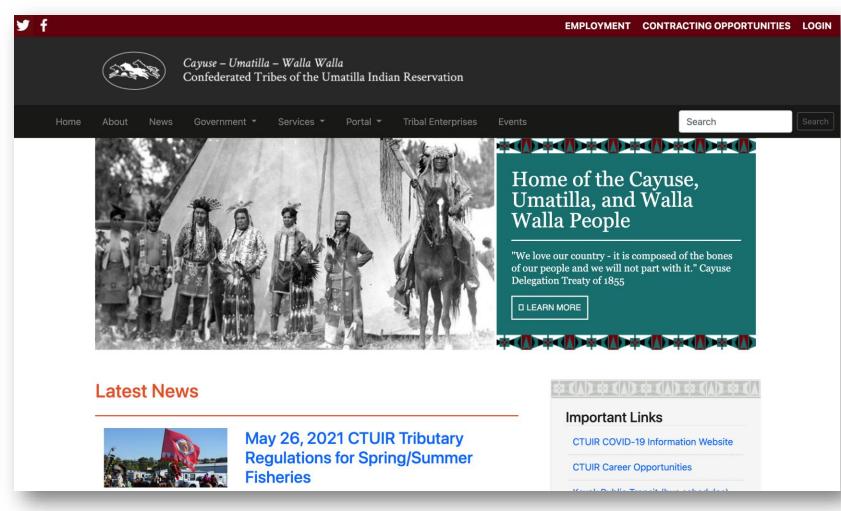
Navigation One site? Clearly let visitors know where to find travel information



Red Cliff Band of Lake Superior Chippewa www.redcliff-nsn.gov



Navigation



Confederated Tribes of the Umatilla Indian Reservation https://www.ctuir.org/

- Design should be easy to navigate.
- Visitors should always know exactly where they are on the website and how to get where they want to go.
- There is a fine line between an interactive menu and an annoying one – functionality is key.



Visual Design

- You have 1/10th of a second to impress your visitor/potential customer – and let them know that your website and business are trustworthy and professional.
- Utilize great graphics to make your website more appealing.
- Don't go overboard with too many graphics
 - Scrolling text, animation and flash intros should be used sparingly and only to emphasize a point for maximum effect.



Discover Navajo www.discovernavajo.com



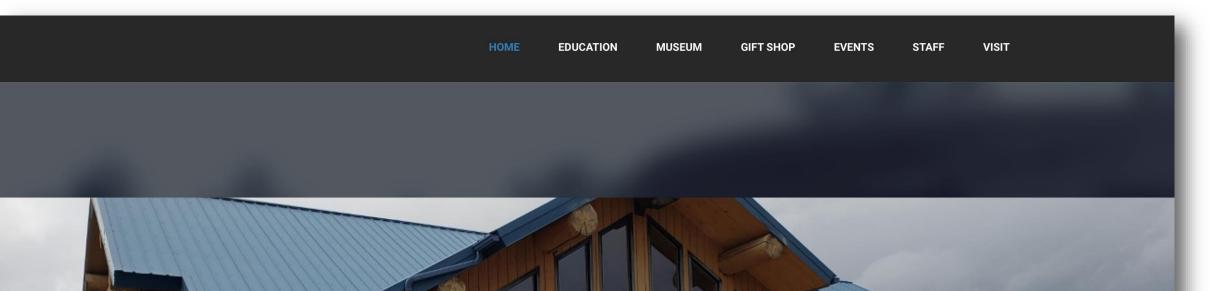
Visual Design



Traditions Gift Shop, Lewiston, Idaho



Visual Design Three Chiefs Culture Center



Three Chiefs Culture Center Museum & Gift Shop

Located in St. Ignatius in the original Allard Restaurant

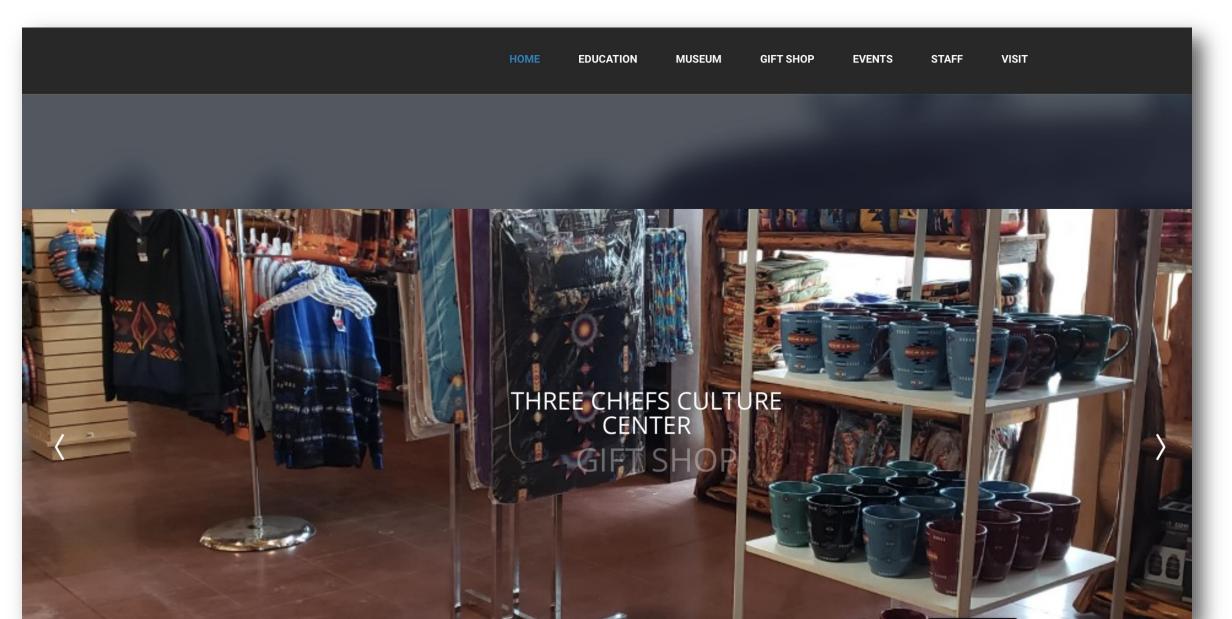
Look for us as

Three Chiefs Culture Center Museum & Gift Shop Owned and operated by The Confederated Salish & Kootenai Tribes Located in St. Ignatius, MT 406-675-0160 or 406-370-7355

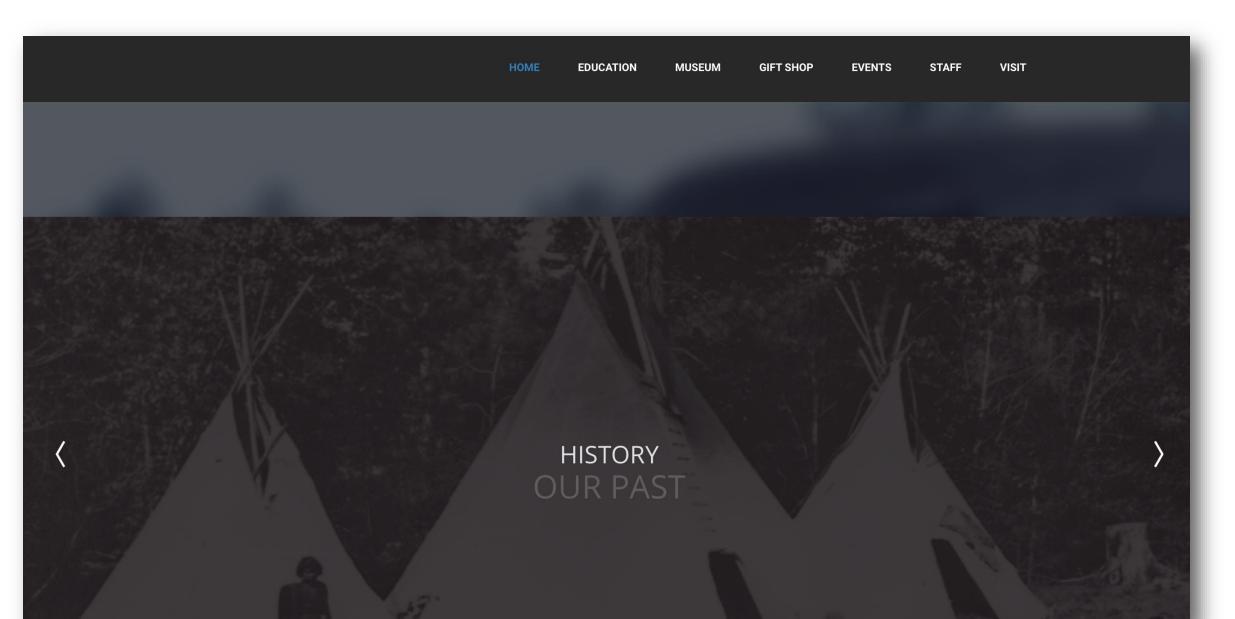
CSKT Cultural Center

lours of operation -Monday thru Thursday 8am-5pm Friday's 9am to 5pm

Visual Design Three Chiefs Culture Center

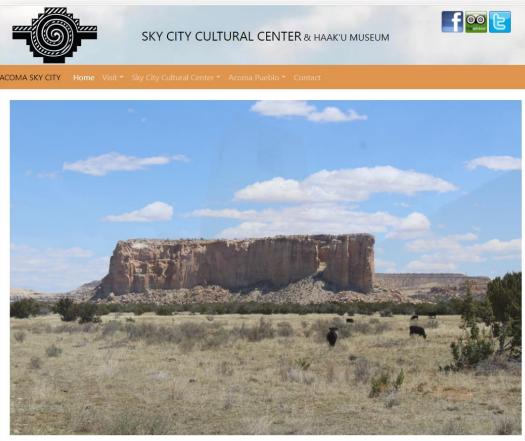


Visual Design Three Chiefs Culture Center



Web AND mobile friendly





Sky City Cultural Center & Haak'u Museum www.acomaskycity.org

- Your website should work on all browsers & mobile devices.
- Be sure to TEST it, don't assume it works.
- Utilize meta tags, alt tags & work with someone fully versed in SEO (Search Engine Optimization).



Information Accessibility



EXPLORE NOW

Museum exhibits are open! June 01 - June 30 10am-5pm



When you're dealing with 10,000 years of living history, every day is a major event.

Immerse yourself in the history, culture and hospitality of the people who have lived on this land for more than 10,000 years. Come to Tamástslikt Cultural Institute and experience the storied past, rich present, and bright future of our tribes through interactive exhibits, special events and informative programs. More than just a museum, Tamástslikt celebrates the traditions of Cayuse, Umatilla, and Walla Walla Tribes. With dramatic exhibits, renowned artwork and interesting — and yes, fun events year-round, Tamástslikt Cultural Institute offers a 10,000-year journey in a single afternoon.



GO

(f)



• Not all visitors have time to peruse your whole site.

- Many only need a number, address or one piece of information – make sure information is easy to find.
- Help visitors find what they need before they get frustrated and go to another site for answers.

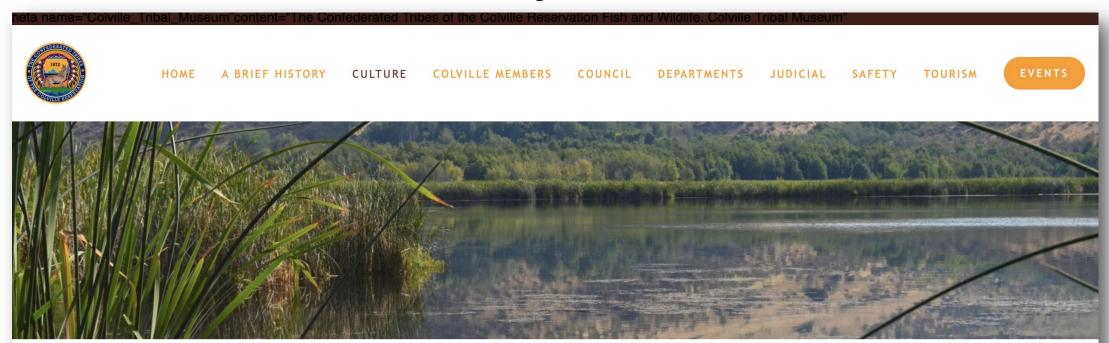


Tamástslikt Cultural Institute

www.tamastslikt.org/

Information Accessibility

Colville Tribal Museum



Culture

ARCHIVES & RECORDS

COLVILLE TRIBAL MUSEUM

COMMUNITY CENTERS

COLVILLE TRIBAL LANGUAGE

FORT OKANOGAN INTERPRETIVE CENTER

HISTORY &

Colville Tribal Museum



Information Accessibility

Colville Tribal Museum

BOOK OF LEGENDS HEART OF THE PALUS PLACE NAME DOCUMENT NATIVE CONNECTIONS MYTHS AND REALITIES TRIBAL CHIEFS PIT MOSS COOKING PHONE GREETINGS LANGUAGE

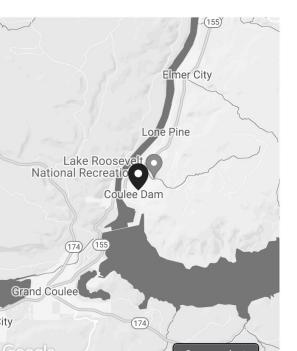


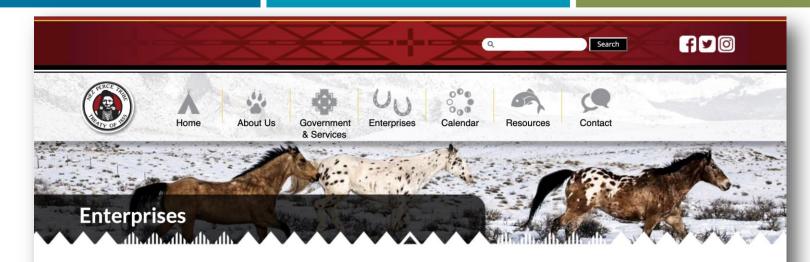
qe?ciyéwyew | lámlamt | limlimt | Thank you

512 Mead Way, Coulee Dam, WA 9916 (509) 633-0751 | Email

Tuesday through Saturday, 9:30am to 5pm May 15 through November 2nd, 2019







<u>Nez Perce Tribe</u> > Enterprises

The Nez Perce Tribe is consistently one of the top 3 regional employers in North Idaho, contributing millions of dollars to Idaho's economy.

Nez Perce enterprises include:







The Clearwater River Casino and Lodge

17500 Nez Perce Rd. Lewiston, ID P: 208.746.0723

<u>The It'se Ye-Ye Casino</u> 419 Third St. Kamiah, ID P: 208.935.7955

The Camas Express Convenience Store 1823 US-95 BUS Winchester, ID P: 208.924.6992

Contact Us

Tribal Enterprise Executive Office, 208-843-7407 Tribal Gaming Commission, 208-621-4744



<u>All Nez Perce Tribe certified Indian</u> <u>businesses</u> (PDF, 2.5 MB)

More in this section

Enterprises

Native American Entrepreneurs

Information Accessibility

Nez Perce Tribe Tribal Enterprises



Intuitiveness

NATIVE



undermined when some Americans point out that they were born here and therefore are also native to America.

The best way to go is to specify the person's nation. For example, if you are English, you prefer that description to someone calling you European, and you're

Go Native America

any destination you travel!

Traveling with Go Native America know that you will be looked after and we would never put any tour member in an unsafe situation. Please listen to your guides and they will give you the best possible advice as necessary.

particular tribe's criteria, you should contact that tribe directly. For its own purposes, the Bureau of the Census counts anyone an Indian who declares to be such. By recent counts, there are more than 2.4 million Native Americans. including Native Alaskans and Native Hawaiians.

 What are the same questions you hear over and over again?

- Answer these questions throughout your website.
- Or create an FAQ page with relevant links.



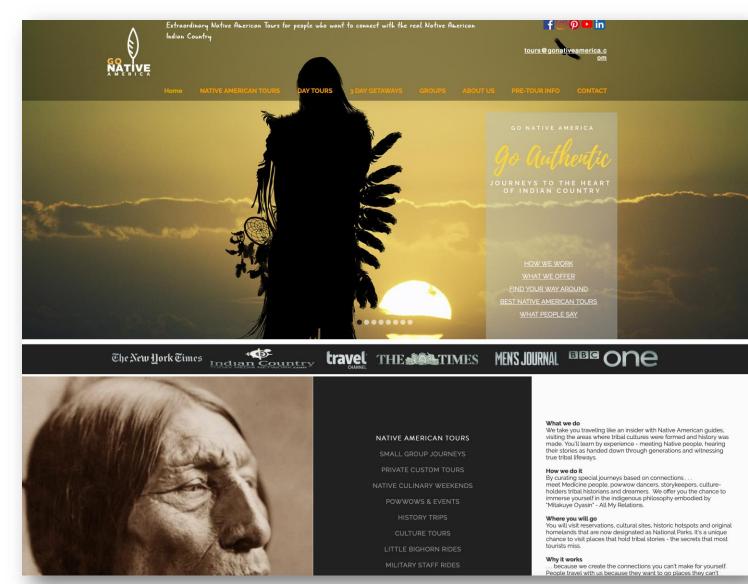
www.gonativeamerica.com/native-american-issues-fags

Branding

- Your website should be a reflection of your business and your brand.
- Your visitors should feel a visual connection between your logo, print material, website and brickand-mortar location.
- Tying everything together adds a level of credibility and improves the general impression of your business.



Interaction



- Engage your visitors immediately
- Hold their attention through EVERY page.
- Influence them to contact you

 "conversion."
- Be careful with the fine line between "interaction" and "annoyance"
 - The level of interaction should never outweigh the benefit.

Go Native America

www.gonativeamerica.com



Conversion

- Your site is a potential goldmine of customer information.
- How can you capture this data?
 - Newsletter signup.
 - Enter to win . . . something.
 - Download a case study or original research.
 - Register for a webinar.
 - Complete a survey.
 - Encourage a social media follow.
 - Solicit feed back
 - Update your contact us page.
 - Have customers complete a purchase.

EE GUIDE ACES	Do you want to Discover Salt River?		
	Enter your email to receive the latest news, promotions and events at Salt River's Talking Stick Entertainment District!		
NGS TO	* Email]	EVENT
	* City		
	* State/Province	J	
	By submitting this form, you are consenting to receive marketing emails from: Talking Stick Entertainment District, 9120 East Talking Stick Way, Ste E-10, Scottsdale, AZ, 85250, US. You can revoke your consent to receive emails at any time by using the SafeUnsubscribe® link, found at the bottom of every email. <u>Emails are serviced by</u> <u>Constant Contact.</u>		
	Sign Up!		

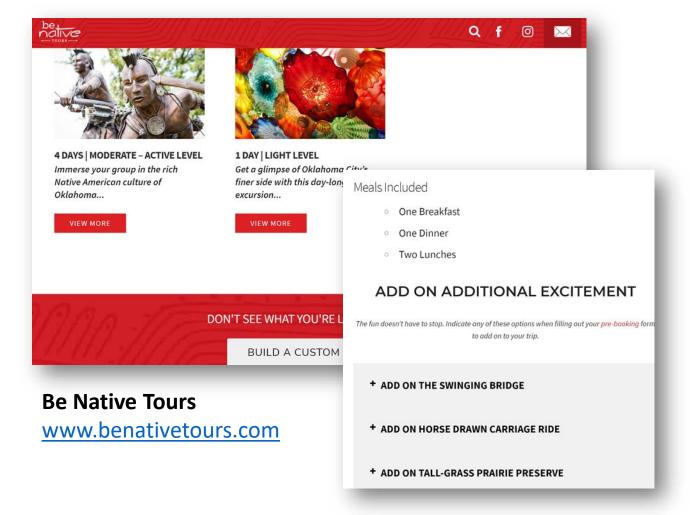
Discover Salt River

www.discoversaltriver.com



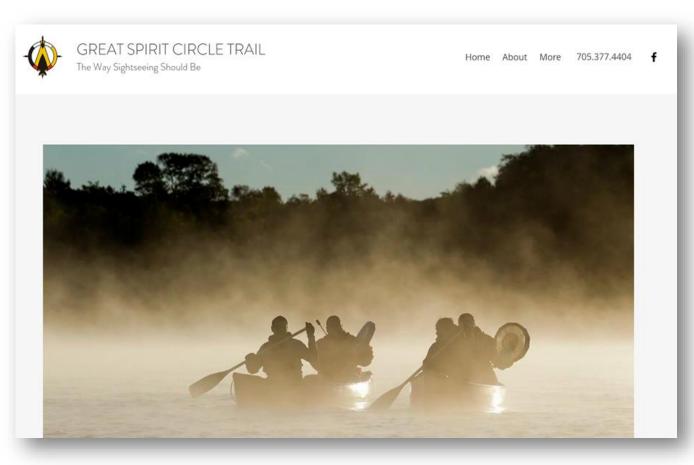
Looking for more revenue?

- Provide custom tour programs
 - Native, non-Native and/or mixed itineraries
- Be Native Tours (Chickasaw Nation)
 - Features custom-built, one-day or multi-day itineraries that include lodging, food and activities.
 - Offers the service of a local guide
 - Includes add-on options to encourage visitors to stay longer.





Looking for more revenue?



- Or offer single-day or half-day programs.
- Great Spirit Circle Trail
 - Manitoulin Island, Ontario, Canada.
 - Ojibwe, Odawa and Pottawatomi.
 - Great idea to offer "reviews" on your site.





Page content



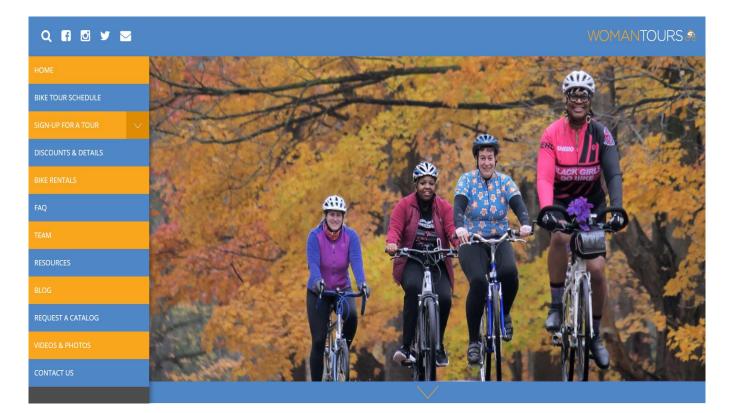
Content



Welcome visitors

Is your home page inviting?





Woman Tours

www.womantours.com

- Content is the backbone of your site.
- It is the main reason visitors come to and stay on your site.
- Text should be informative, easy to read and concise.
- Content is also the most important factor in gaining search engine placement.



Hear the Echoes of Our Ancestors Jet Boat Tour

From: \$150.00



Nez Perce Tourism nezpercetraditions.com

BOOK NOW ightarrow

Hear the Echoes of Our Ancestors Tour Information

Join Nimiipuu (Nez Perce) guide(s) on a 3-hour jet boat trip up the Snake River into Hells Canyon. Experience the places our ancestors call home and learn the importance of "Tsceminicum" (She-mini-cum) where the waters meet. Gain insight into the power place of Nimiipuu, learn the teachings of why our waters are sacred. Nimiipuu guides will help

- Engaged and entertaining
- You get a clear sense of the "who" (Stacia Morfin) is behind this company.





Celebrate Your Storytellers

- They will bring your experiences to life.
- And create lasting memories.



Alaska Native Heritage Center www.alaskanative.net



The Connection between the North Carolina and Oklahom Date: 9.3.2020 Some members of the Eastern Band of Cherokee Indians living in modern day

Cherokee North Carolina www.visitcherokeenc.com



- What can I do when I'm there?
- Will I'll be bored?
- Showcase all (or at least a lot) of what you offer in one easy to navigate location.

Celebrate Your Community

- People are almost always looking for more than one thing to do.
- Give them plenty of reasons to visit, even if it isn't all about you.





dedicated <u>Navajo Code Talkers Museum</u> features machinery and tools used

• Itineraries are a great way to showcase the "what".

Navajo Tourism Department

www.discovernavajo.com





Pine Ridge Area Chamber of Commerce www.pineridgechamber.com

> Visit Yurok Country visityurokcountry.com

- Where are you located?
- Maps are always a good idea.
- Proximity to major national parks.



The Eureka/Arcata Airport (ACV) is a regional airport located about 16 miles (20 minutes) north of Eureka, with direct flights to San Francisco and Los Angeles.

- It is currently served by United Express.
- (American Airlines is scheduled to begin daily non-stops from Phoenix Sky Harbor Airport in June 2021)
- Rental cars are available and will be open for the arrival of all commercial flights.
- Reservations: 800-241-6522 Flight Information: 800-824-6200

Nearest Major Airports & drive times to Eureka:

- San Francisco International Airport (SFO) 284 miles 5.5 hours drive time
- Oakland International Airport (OAK) 285 miles 5.5 hours
- Sacramento Airport (SMF) 290 miles 5.5 hours
- San Jose Airport (SJC) 316 miles 6 hours

- Proximity to major international airports.
- Especially important for tribes wanting to attract international travelers or tour operators.

Humboldt: California's Redwood Coast www.visitredwoods.com





Red Cliff Band of Lake Superior Chippewa

Government Departments & Services Community How Do I Visit Us Contact Us

RELATED PAGES

Visitor Guide

Legendary Waters Resort & Casino Campgrounds & Marina Pow-wow Red Cliff Cultural Days Four Seasons of Adventure Frog Bay Tribal National Park Mino Bimaadiziiwin Farm Maps Directions Business Directory Red Cliff Merchandise

Four Seasons Of Adventure

Home / Community / Tourism / Four Seasons Of Adventure

Ziigwan (Spring)

- » Sugar Bush (Maple Syrup Making Season)
- » Fishing Opener

» Smelting

- » Annual Chequamegon Bay Birding & Nature Festival
- » Orchards Blooming

» Plant Sales

- » Farmer's Markets
- » Softball/Baseball Games

Ziigwan (Spring)

» Sugar Bush (Maple Syrup Making Season)

When is the best

time to visit?

» Fishing Opener

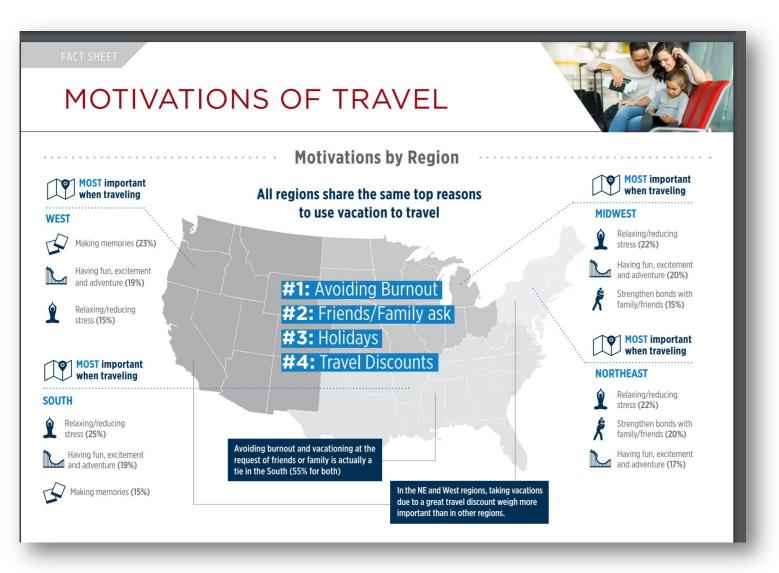


Red Cliff Band of Lake Superior Chippewa www.redcliff-nsn.gov

Most importantly...why?



But first, why do people travel?



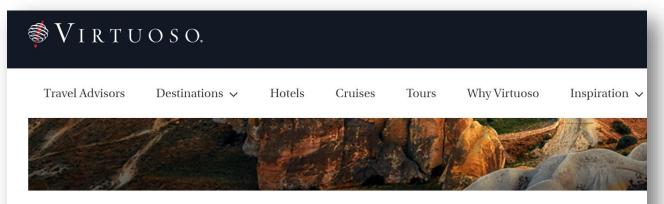
- Avoid burnout
- Travel with friends and family
- Holiday travel
- Travel discounts
- Bucket list travel
- Inspired by social media, travel article, etc.

Brand USA / Motivations of Travel

www.ustravel.org/sites/default/files/medi a_root/document/Motivations%20for%20 Travel%20Fact%20Sheet.pdf



More reasons why people travel



Soaring above it all in Cappadocia, Turkey. Getty Images

Which of these travel motivators rings true for you?

Why do people leave their homes and voyage all over the globe? The reasons why people love to travel are varied, and very personal.



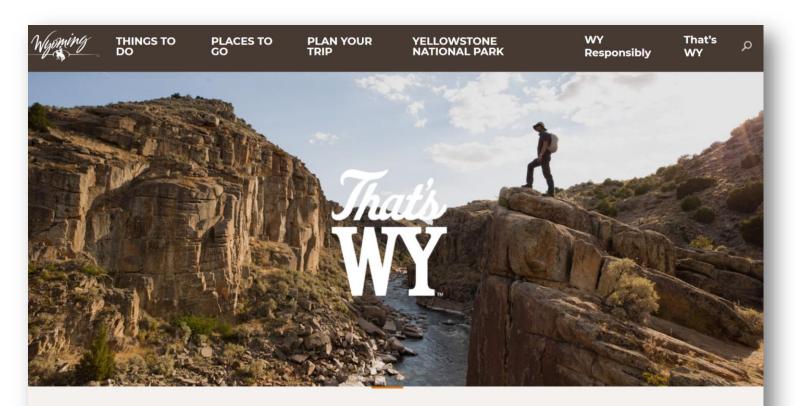
- Challenging themselves
- Learning
- Expanding their perspective
- Getting in touch with themself
- Appreciating their life
- Building and strengthening relationships
- Having an adventure
- Escaping
- Relaxing and rejuvenating
- Celebrating

Virtuoso

www.virtuoso.com/travel/articles/10-powerfulreasons-why-people-love-to-travel



Why? That's WY



DISCOVER WHY SOME THINGS CAN'T BE EXPLAINED, ONLY EXPERIENCED.

Travel Wyoming travelwyoming.com/thats-wy/ So many ways to answer WHY but the key is to celebrate the distinctive

- Cuisine
- People
- Pow Wows/Culture
- Scenery/Nature
- Fun
- History
- Learning
- Language
- Hands-on activities
- Itineraries



Website development Planning, design and updates

- Websites take time to get up and running.
- If your website isn't operational, it won't bring you business.
- Work with a company you can trust to get your site built on time.
- On the other hand, your site doesn't have to be extensive to start.
- Get the basics up there as soon as possible.
- Most important, keep content updated. Fresh, relevant information is and ongoing process.



Opiq Adventures www.opiqadventures.com



Don't forget artists and artisans!



Tribal artists and artisans



Print Gallery News - Events About Us - Contact Us Dona

Crow's Shadow Institute of the Arts (CSIA) provides a creative conduit for educational, social, and economic opportunities for Native Americans through artistic development.

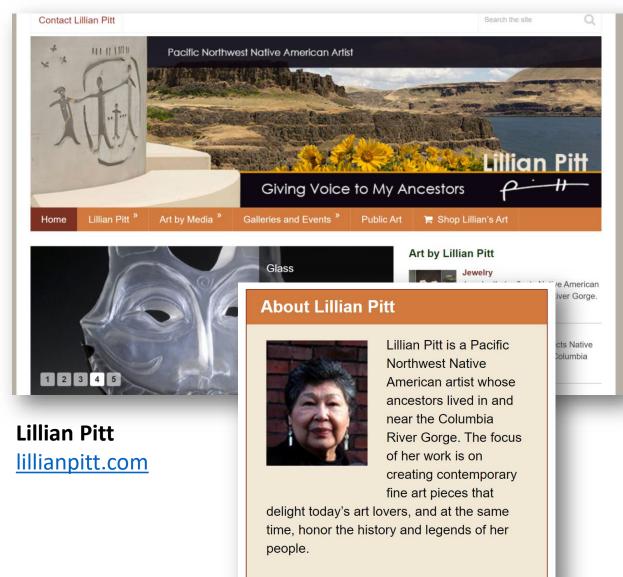
Crow's Shadow is open to the public via appointment If you'd like to stop by, please call ahead. We'd love to see you, but need to follow all local, county, and state guidelines due to the COVID-19 pandemic Thank you!

- Celebrate the creative side of your culture.
- Artists and artisans encourage customers to visit your community.
- Their work tells a tribal story.

Crow's Shadow Institute of the Arts (CSIA) crowsshadow.org



Basic website info for arts and artisans



Your customers want a relationship with you. Give them . . .

- Your name and your business name
- A brief profile with a headshot
- Why were you inspired to do the art you do?
- Images of your artwork
- Your contact info
 - Website and social media sites
 - Where/how to buy
- Information on upcoming appearances
- Tips on what to see and do in your community if they do come to visit







Lewis and Clark Trail

www.aianta.org/lewis-clark-outreach-program/

Thank you!



Bruce Rettig

Travel Writer/Photographer Cell: (530) 412-194 Email: brettig@aianta.org





Lewis and Clark Trail www.aianta.org/lewis-clark-outreach-program/

Marketing your Attractions through NativeAmerica.travel and LewisandClark.travel

Presented by Bruce Rettig, AIANTA Tribal Content Developer

NativeAmerica.travel is Indian Country's first destination website Goal: To offer travelers inspiration while reflecting the compelling stories of Indian Country



Content Every Tribe has a page



Navajo Nation Information

Share 🚫 Add To Bucket List

Welcome to the Navajo Nation!

The Navajo Nation extends into the states of Utah, Arizona and New Mexico, covering over 27,000 square miles of unparalleled beauty. The Navajo Reservation is home to more than a dozen national monuments, tribal parks and historical sites, and is peppered with a dozen lakes and ponds - Lake Powell alone has 186 miles of Navajoland shoreline.

Here you can step back in time and see how the



Navajo Nation

discovernavajo.com C info@discovernavajo.com 928-810-8501

Travel Info

Time Zone: Mountain Standard Time

The Navajo Nation recognizes Daylight Savings Time, even though the state of Arizona does not. Please be aware of this while on your tour! When it is 2 PM in Arizona, it is 3 PM on the Navajo Nation.

Tribal enterprises, tribally owned businesses are listed



Salmon King Fisheries Information

< Share 🛛 🔿 Add To Bucket List

Fish caught from the Columbia River are an important piece of tribal history, connecting all past and present generations. Salmon were routinely sold to and traded with neighboring tribes, settlers and explorers.



Native-owned and operated by Sean and Brigette McConville, Salmon King Fisheries is a commercial, retail and wholesale fishery that sells tribally harvested salmon. Sean and Brigette are members of The Confederated Tribes of Warm Springs Reservation of Oregon, and The Nez Perce Tribe.

Salmon King Fisheries

salmonkingfisheries.com C brigette@salmonkingfisheries.com

3240 Walsey Lane, Suite #2 Warm Springs, Oregon 97761

541-980-5680

The Confederated Tribes of Warm Springs >

Museums and cultural sites



Museum at Warm Springs Information

Entering the Museum at Warm Springs begins with a walk next to a live stream, then into a circular stone drum, and up to an exquisite door with handles shaped like a bustle. The exterior, designed to resemble a traditional encampment among beautiful cottonwood trees, is situated alongside Shitike Creek which empties into the majestic Deschutes River. The impressive museum entry is the first glimpse into the rich, unique culture of the Confederated Tribes of Warm Springs.

The 25,000 square-foot museum provides an impressive sight to the public as well as a safe conservatory for the traditional treasures of the Tribes. Its mission includes educating the public as well as preserving the history, culture and traditions of the Confederated Tribes of Warm Springs. "We wanted the museum to tell the story of our people," explains Delbert Frank, Sr., President of

Museum at Warm Springs

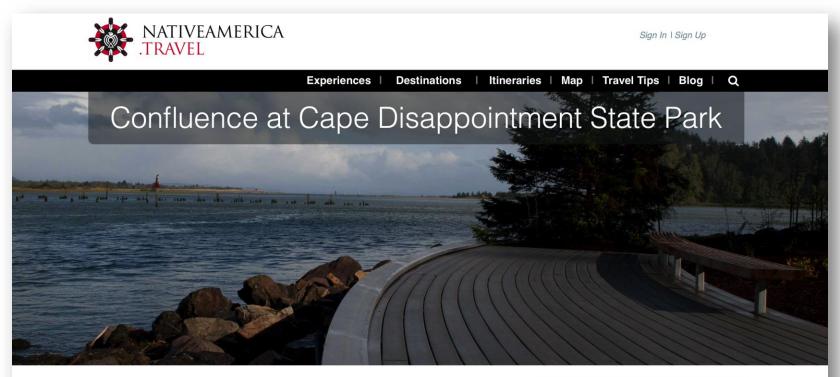
museumatwarmsprings.org

2189 Hwy 26 Warm Springs, Oregon 97761

541-553-3331

The Confederated Tribes of Warm Springs >

Historic and cultural sites



Confluence at Cape Disappointment State Park Information

< Share 🛛 🔿 Add To Bucket List

At this site, Lewis and Clark found what they were looking for: the point where the Columbia River meets the majestic Pacific Ocean. Their journey's endpoint is where Confluence's work began, with an installation that draws together the site's bay side and ocean side, interweaving the stories of the Corps of Discovery expedition and the Chinook people in a single, steadily unfolding experience.

Visit the site to find a restored native landscape that integrates artist Maya Lin's artwork with the site's shifting cultural and ecological history. Run your hands along the smooth surface of a fishcleaning table formed from a single block of native basalt and inscribed with a Chinook creation story. Follow a path of crushed oyster shells inland from the coastal forest, and read the text of a Chinook song of praise along the way. Encounter a group of five cedar driftwood columns surrounding a cedar tree trunk that existed before Lewis and Clark arrived.

Confluence at Cape Disappointment State Park

confluenceproject.org C info@confluenceproject.org

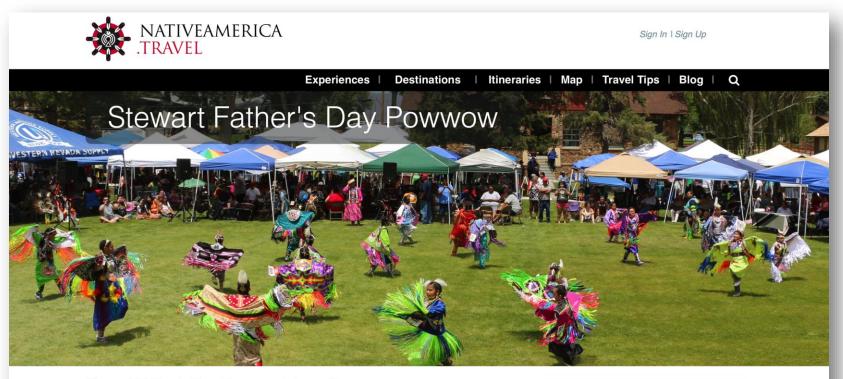
Ft Canby Road Ilwaco, Washington 98624

360-693-0123

Travel Info

Time Zone: Pacific Standard Time

Events and powwows



Stewart Father's Day Powwow Information

< Share 🛛 🔿 Add To Bucket List

Celebrate Father's Day Weekend with the entire family and experience American Indian heritage, history and pride at the Stewart Father's Day Powwow in Carson City, Nevada! The former Stewart Indian School comes alive with over 200 dancers, over 30 arts and crafts vendors, Indian Tacos, and Admission is FREE! The Stewart Father's Day Powwow benefits the preservation of the historic Stewart Indian School. This is an alcohol and drug-free event.

Stewart Father's Day Powwow

StewartIndianSchool.com Com info@StewartIndianSchool.com

5500 Snyder Avenue Carson City, Nevada 89701

(775) 687-8333

Travel Info

Time Zone: Pacific Standard Time

Artists and artisans



Northwest Native Expressions Art Gallery Information

Share 🚫 Add To Bucket List

Northwest Native Expressions Art Gallery offers traditional and contemporary art forms created by Northwest artisans. The gallery's collections characterize the high quality craftsmanship that represents the unique forms of Northwest Native American art, culture, and history. Northwest Native Expressions offers artwork in several mediums including limited edition lithographs, masks, clothing, textiles, sculptures, jewelry, drums, artifacts, handcrafts, woven baskets, plaques, wooden boxes, framed prints and music as well as gift and souvenir items - Stop in and see us at the Jamestown S'Klallam Tribal Center. Located near the Northwest Native Expressions Art Gallery is the House of Myth Carving Shed, where local master-carvers create all the wood carved work such as totems, signage and building decor for the Jamestown S'Klallam Tribe.

Northwest Native Expressions Art Gallery

stores.northwestnativeexpressions.com

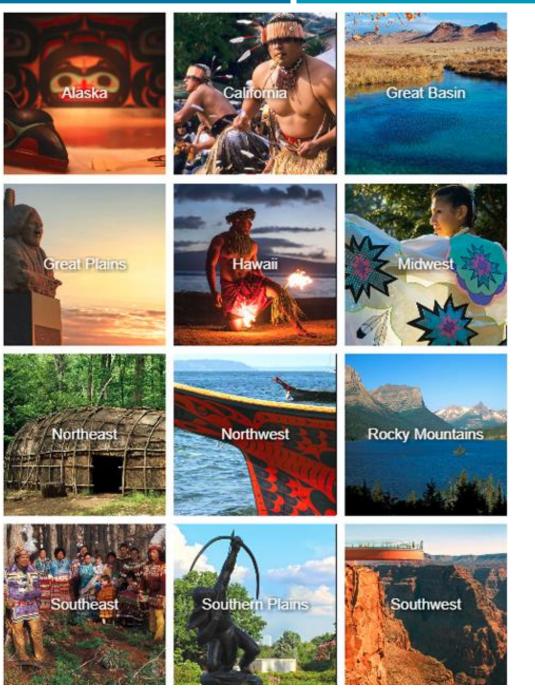
gallery@jamestowntribe.org

1033 Old Blyn Hwy Sequim, Washington 98382

360-681-4640

Jamestown S'Klallam Tribe

Jamestown Band of



The site covers 12 regions



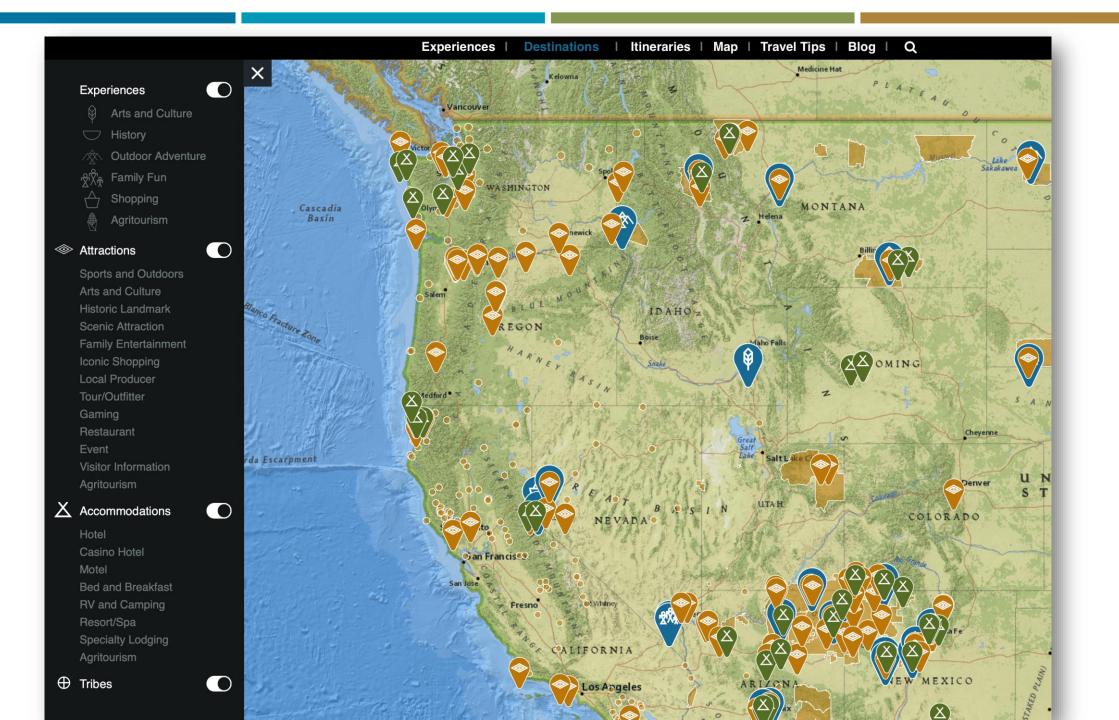


The Northwest region of the United States is densely wooded with a temperate climate, fed by springs and streams that flow from mountain glaciers. Tribes of the Pacific coast are responsible for creating the first totem poles out of red cedar, using them to signify ancestry and commemorate events and people.

- Northwest tribes living along the resource-abundant coastline built cedar plank houses and traveled by canoe.
- Tribes of Oregon, Washington and Idaho forged trails for trade, which Lewis and Clark, early pioneers and European traders followed.
- The Northwest is home to the famous Nez Perce National Historic Trail that marks the 1877 flight of the Nez Perce from their homeland while being pursued by U.S. Army Generals for more than three months and 1,170 miles.



See All Northwest Experiences on a Map





Sign In | Sign Up

Destinations | Itineraries | Map | Travel Tips | Blog | Experiences Q

Discover Native America: Pacific Northwest Tour -Part 1



Share 🔿 Add To Bucket List

Day 1

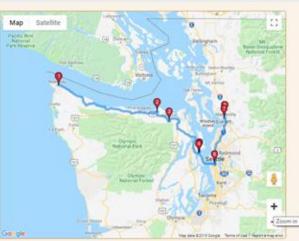
Olympia / Shelton, Washington

Arrive early in Seattle, Washington and depart to the Evergreen State College Campus in Olympia, WA to visit the Longhouse Education and Cultural Center. 'The House of Welcome' (sgwigwia[?]ltxw), was the first building constructed on a public campus that is based on Native American traditions that exists to provide service and hospitality to students, faculty, visitors and the surrounding Native Communities. It's primary functions are to provide a gathering place for hosting cultural ceremonies, classes, conferences, performances, art exhibits, and community events. After the tour travel west to Shelton, Washington to visit the 'Home of Sacred Belongings' (kwedigws'altxw) -The Squaxin Island Museum Library and Research Center to explore the past and present stories of the Squaxin Island Tribe. There you can walk through the 'Hall of the Seven Inlets' a permanent exhibit which depicts the relationship between the people and the seven watersheds of South Puget Sound, as well as, learn about the history, traditional legends and Native language. End your day

Trip Route

Day 1

- Makah Museum Cultural & Research Center
- 2 The Cedars at Dungenees Golf Club
- 8 Northwest Native Expressions Art Gallery
- O Suquamish Clearwater Casino Resort
- Day 2
- 6 Suquamish Museum
- 60 8th Generation at Pike's Place Market
- Hibulb Cultural Center & Natural History Preserve
- 1 Tulalip Resort Casino



Discover Native America: Pacific

The Longhouse Education & Cultural Center Squaxin Island Museum Library & Research

Northwest Tour - Part 1

2 Days

Route

Center

То

283 Miles/455 KM

Seattle, Washington

Forks, Washington

Little Creek Casino Resort

Quinault Beach Resort & Casino

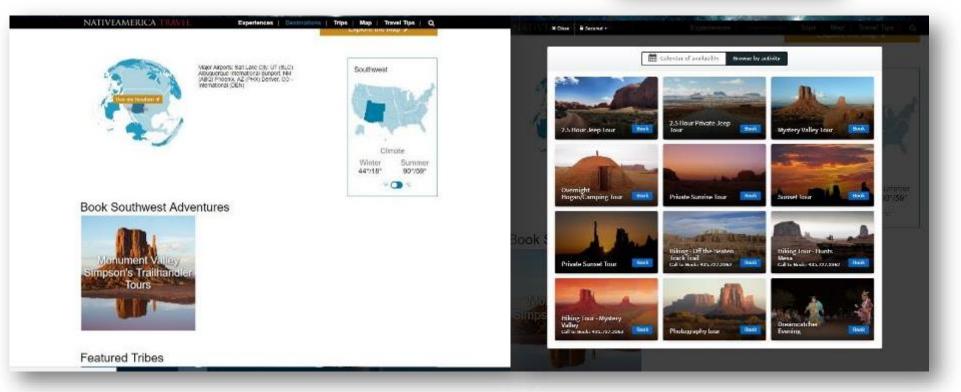
Highlights





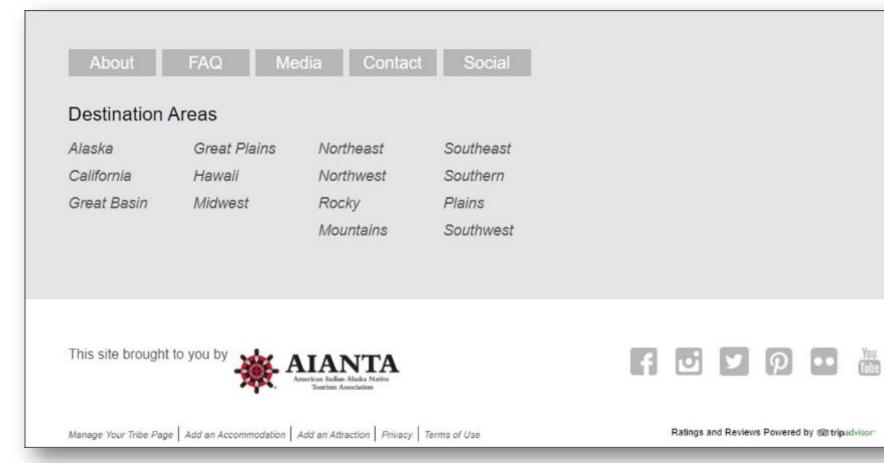
Booking Widget – FareHarbor







2 ways to create a page



To add your tribe, accommodation or attraction, click on the link found on the bottom of every page.



1) Register at nativeamerica.travel/admin

🗱 NativeAmerica.Travel Dashboard

Promote your tribe or business on NativeAmerica.travel

It's free for tribes and native-owned tourism businesses!

As a NativeAmerica.travel partner, you can list and manage your tribe or native-owned tourism enterprise on our website at no charge to you.

Sign Up

Already a Partner? Log In

Who should sign up?

The NativeAmerica.travel site is for: - American Indian tribes, Alaska Natives and Native Hawaiians - Tribe-owned attractions and accommodations - American Indian and Alaska Native-owned tourism enterprises - Native Hawaiian-owned tourism enterprises

What can be listed?

Federally recognized tribes State recognized tribes

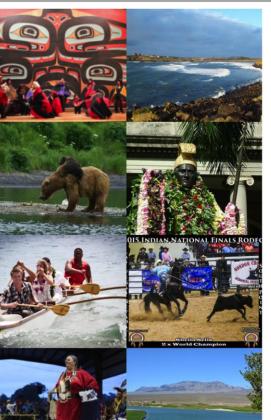
Attractions

Sports and outdoors Historic landmark Family entertainment Local producer Gaming Event Agritourism



Accommodations

Hotel Motel Rv and camping Specialty lodging Casino hotel Bed and breakfast Resort/spa Agritourism







2) Contact us! brettig@aianta.org

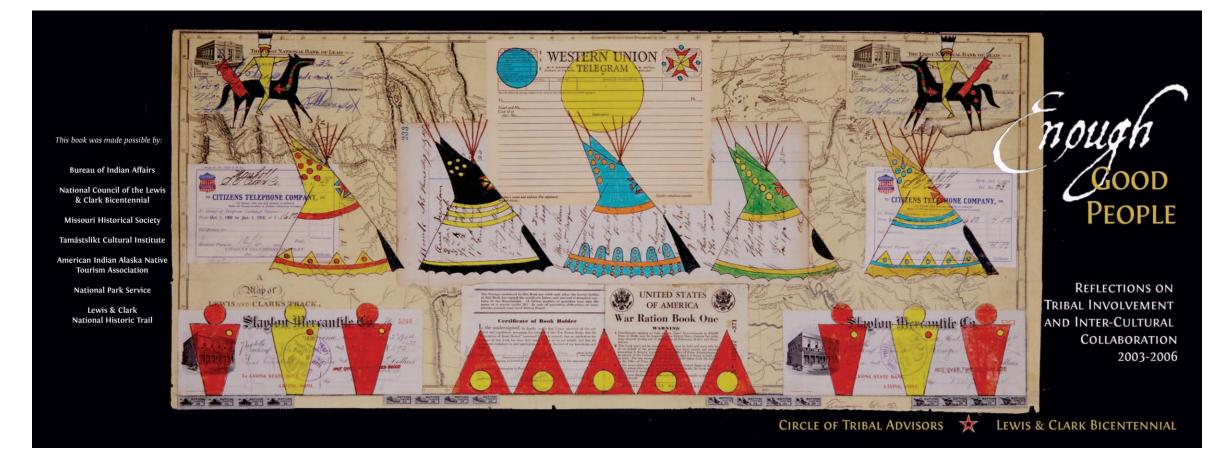
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AIANTA 2401 12th Street Albuquerque, NM					
* Name					
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* Email					
Phone					
I am interested in	General Native America Listing my tribe or busin Media/Press				
Comments					
	 I am interested in receiv email. 	ring news and updates via			
	Submit 🗲				







Continuing the journey and new opportunities





Continuing the journey and new opportunities

"Through all the fits and starts, challenges and triumphs, we never doubted that good things would happen because there were, in every situation, enough good people to push or pull or argue us through to the next step." - Louis Adams, Salish



THANK YOU TO THE GOOD PEOPLE WHO ALWAYS GOT US TO THE NEXT STEP:

Here are the "Good People" who made tribal involvement in the Lewis & Clark Bicentennial possible and successful. We have undoubtedly left someone out and misspelled some names. Please know that your contribution was and is deeply valued. If your name is not on this list, but should be, starting in March 2010, you can go to www.lc-triballegacy.org and add yourself, or someone you know, to the ongoing list of Good People.

the souther show

- ex o 2 3 6 11 25 8 8 11 - 6



Arleen Adams

John Adams

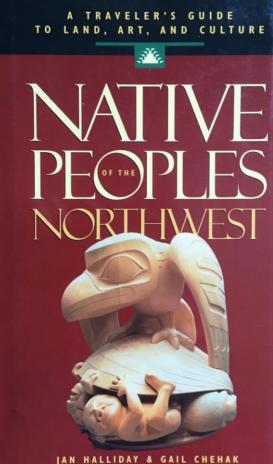
Louis Adams

Steve Adams

Circle of Tribal Advisors of the Lewis

Arikara Old Scout Singers Affiliated Tribes of Northwest Indians

George Aguilar, Sr. Akta Lakota Museum & Cultural Center Beatrice Aleck Lonnie Alexander Barbara Allen James Logan Allen Patricia Allen Phill Allen Sylvester Alley **Richard Alexander** Alliance of Tribal Tourism Advocates (ATTA) Blake Alvarez Hugh Ambrose Moira Ambrose Stephen Ambrose (in memoriam) Stephenie Ambrose-Tubbs American Indian Alaska Native Tourism Association (AIANTA) American Philosophical Society American Rivers Roger Amerman



IN COOPERATION WITH THE AFFILIATED TRIBES OF NORTHWEST INDIANS

LewisAndClark.travel

The Lewis and Clark mission included building relationships with tribes they met along the trail

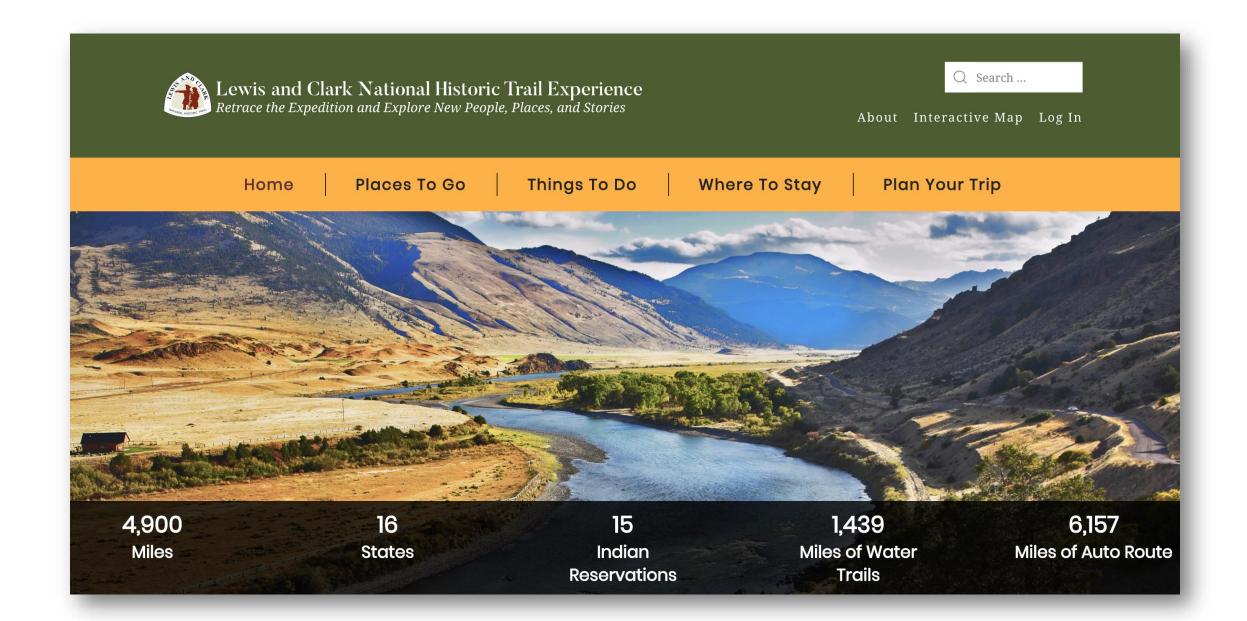




Tribal relationships with Lewis and Clark

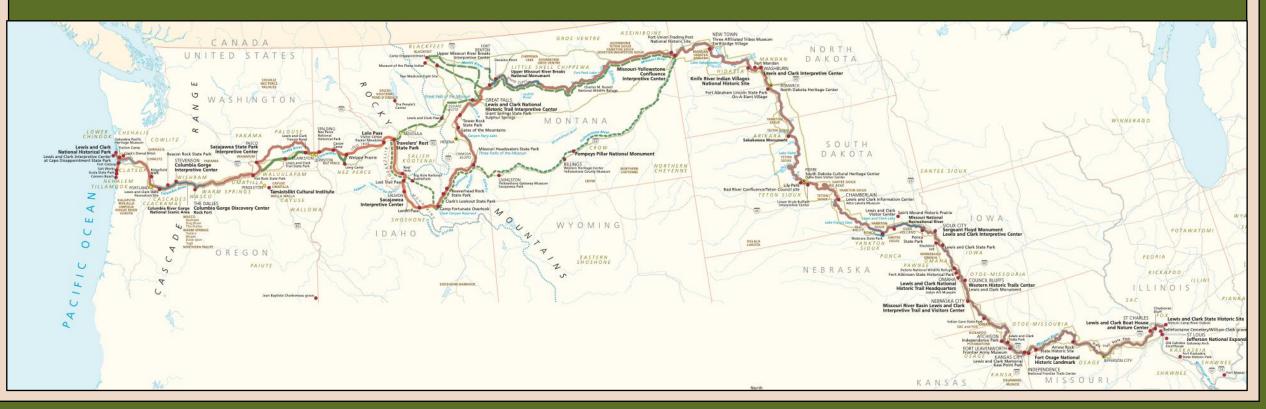
Tribal stories of the Lewis and Clark expedition and their importance today





• Research, identify and outreach to tribes and tribal enterprises adjacent to the Lewis & Clark National Historic Trail

• Work with tribal contacts to tell the stories of the tribes and tribal destinations through visual and written content development





Home

Lewis and Clark National Historic Trail Experience Retrace the Expedition and Explore New People, Places, and Stories

Places To Go

Things To Do Where To Stay

Plan Your Trip

Q Search.

About Interactive Map Log In

Experience Native America Along the Lewis and Clark Trail

Native Peoples have a complex relationship with the Lewis and Clark expedition. The stories of the tribes should be more than a backdrop to the Expedition, they are an integral part of the story of the United States. Lewis and Clark were seen as ambassadors to the tribes they encountered. They were instructed to gain the friendship and allegiance of the tribes for military and economic reasons.

One reason the tribes were so helpful to Lewis and Clark was because of Sacagawea, and her infant son Baptiste, who accompanied them. The Expedition passed through the historic territories of more than fifty Indian tribes and bands. Some tribes have moved away from the Trail, but still have an interest in their historic territories. Today, the Lewis and Clark National Historic Trail crosses historic lands of over three dozen sovereign nations.

Visit Indian Country

You can visit many of the tribes Lewis and Clark met along the Trail. The Lewis and Clark Trail not only re-shines a light on key historical moments and tribal lands, but it also showcases the Tribes today. Visit tribal cultural centers, museums, restaurants, attractions and take part in cultural events where the public is invited. Learn about the history of the tribes that lived along the Trail before the Lewis and Clark Expedition and enjoy their tourism experiences available today.

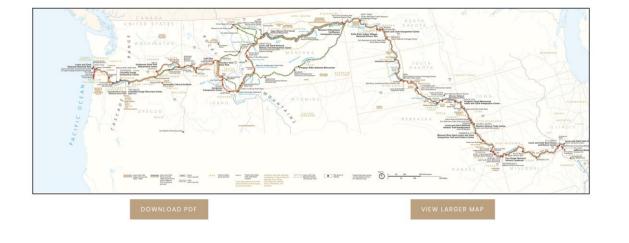




Landing page on LewisAndClark.travel

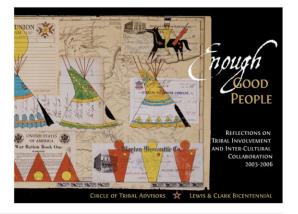
"Experience Native America Along the Trail" branding, overview copy, and video introduction.





Enough Good People

From 2003 to 2006, The Circle of Tribal Advisors worked together during the Lewis and Clark Bicentennial Commemoration in order to tell the American Indian story. This project expands on the groundwork, contributions and learnings from the Circle of Tribal Advisors and offers new opportunities for tribes to share their stories to visitors from around the globe through cultural tourism.



Experience Native America Along the Trail

Lewis and Clark National Historic Trail Tribal partners are invited to nominate destinations and experiences along the Lewis and Clark National Historic Trail to be featured on this website. Nominate a Destination or Experience >

The American Indian Alaska Native Tourism Association (AIANTA) offers more information about tourism experiences on Native lands. Explore Native America >

Landing page on LewisAndClark.travel

Lewis and Clark Trail map, Enough Good People document, destination/experience nomination, and a link to NativeAmerica.travel



Experience Native America Along the Trail

Lewis and Clark National Historic Trail Tribal partners are invited to nominate destinations and experiences along the Lewis and Clark National Historic Trail to be featured on this website. Nominate a Destination or Experience >

The American Indian Alaska Native Tourism Association (AIANTA) offers more information about tourism experiences on Native lands. Explore Native America >



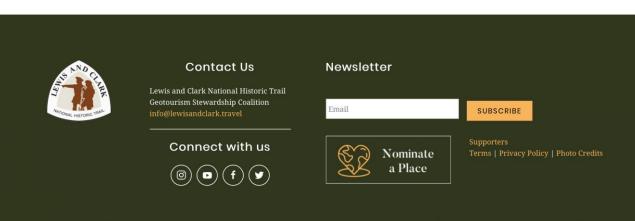
Yakama Nation Museum & Cultural Center – Confederated Tribes and Bands of the Yakama Nation

Experience Native America Along the Lewis and Clark Trail Native Peoples have a complex relationship with the Lewis and Clark expedition. The stories of the tribes should be more than a backdrop to the Expedition, they are an integral part of the story of the United States. Lewis and Clark were seen as ambassadors to [...]



Chief Lookingglass PowWow – Nez Perce Tribe

Powwows are a way of meeting to join in dancing, singing, visiting, renewing old friendships, and making new ones.



Landing page on LewisAndClark.travel

Featured tribal destinations, and newsletter signup.



Next Steps:

• Nominate your tribe or tribal enterprise now on

LewisAndClark.travel and submit your information on NativeAmerica.travel

• Send us your information!

It can be a rough outline, or list of story ideas for your tribe or tribal enterprise. What is unique, special—what you want visitors to know and learn. We can help with the writing and editing.

• Draft a possible photography shoot list or send us your photos. Let us know what you want to highlight and promote to visitors.



Tip sheet Helpful information for writing descriptions and photography



A travel copywriter also shares ways travelers can engage in social activities during their trips. Writing about specific opportunities is a way to position a travel business as a respected authority for travelers







Lewis and Clark Trail www.aianta.org/lewis-clark-outreach-program/

Thank you!



Bruce Rettig

Travel Writer/Photographer Cell: (530) 412-194 Email: brettig@aianta.org





Lewis and Clark Trail www.aianta.org/lewis-clark-outreach-program/

Using Audio and Video for Tours and Promotions

Presented by Bruce Rettig, AIANTA Tribal Content Developer

Online video usage is dramatically increasing



Demand for video content

OBERLO

Internet Users Everywhere Enjoy Video Content

OBERLO

Demand for Video Content is Increasing



85%

of all internet users in the United States watched online video content monthly on any of their devices. (Statista, 2018) 54% of consumers want to see more video content from a brand or business they support. (HubSpot, 2018)





Online video provides potential visitors a taste of what you have to offer



Bison Coffeehouse

Online videos engage potential visitors, increasing your website and social media reach. Keep them <u>short</u>, but interesting or impactful.





🖪 🖸 🞯 HOME EAT SHOP EXPLORE 🗸 NEIGHBOR'S DAY ABOUT US 🗸 BOOK NOW

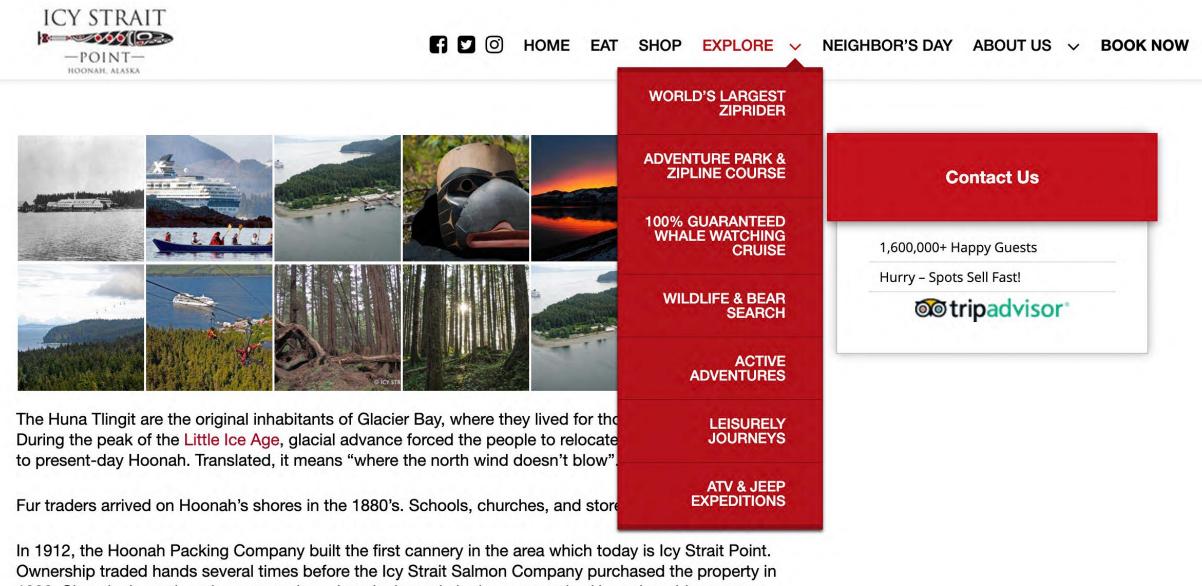
WELCOME TO ICY STRAIT POINT

STRAIT



HI HH HH HH HH HOONAH PACKING

Port of the Year Winner | 2020



1932. Since its inception, the cannery has played a key role in the community. Hoonah residents were employed there and when a fire destroyed the town on June 14, 1944, many residents made the cannery their home while the city was rebuilt.

https://icystraitpoint.com/our-history/#



Icy Straight Point



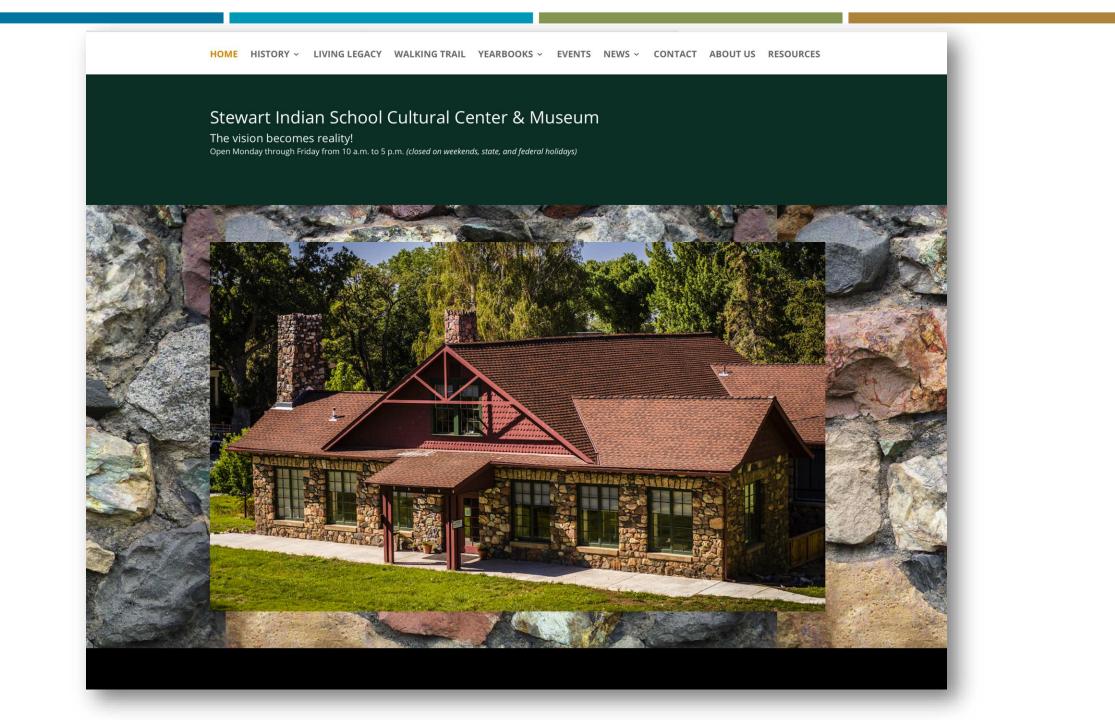
Icy Strait Point Tribal Dance and Cultural Legends



Icy Strait Zipline

Don't forget audio downloads





Stewart Indian School Trail Map

Experience life at Stewart during our GUIDE BY CELL audio tour

Stewart Indian School Map with Podcasts: How it works

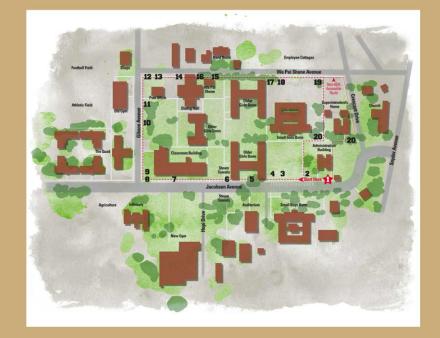
Each numbered stop along the trail is listed below. Simply click on the podcast arrow to listen to the story told by an alumni or employee from the Stewart Indian School. To download a podcast to your computer or smart device, click on the download button.

To download a brochure, CLICK HERE.

Visiting Stewart Indian School and the Guide by Cell Audio Tour: How it works

1. When you visit Stewart Indian School and walk the trail, call 775 on your cell phone.

2. When you see the tour signs, enter the audio stop number follo # key. Signs with audio stop numbers are located near each buildi on the map. You may remain connected throughout your visit or h call back as desired. You can listen to the stories in any order. We your feedback to improve our tour, so please press 0# to leave a c Note: You can also download podcasts to your computer or smar from this web page prior to visiting.





1# Welcome Message Executive Director of the State of Nevada Indian Commission, Sherry L. Rupert, gives a welcome and brief history of the boarding school era and the Stewart Indian

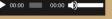
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6# Steam Tunnels underground tunnels which was delivered by train on a V&T rail spur. Larry Hale, Stewart Buildings

& Grounds Supervisor explains. Click here for more information about the Steam



Download





Judge Robey Willis shares fond memories of being the boxing coach and the assistant football coach for Stewart. He vividly describes some of his favorite moments in both the old gym and on the football field. Click here for more information about The

16# Wa Pai Shone Terri McBride, local anthropologist, shares first Wa Pai Shone Tra was established at the the Great Basin Native sold their art and how the cooperative was in days. Click here for n

information about Wa Pai Shon

00:00 00:00

Download

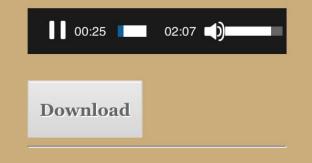


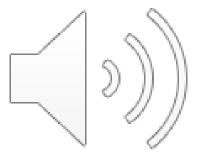
Living Legacy



3# Small Girls Dorm

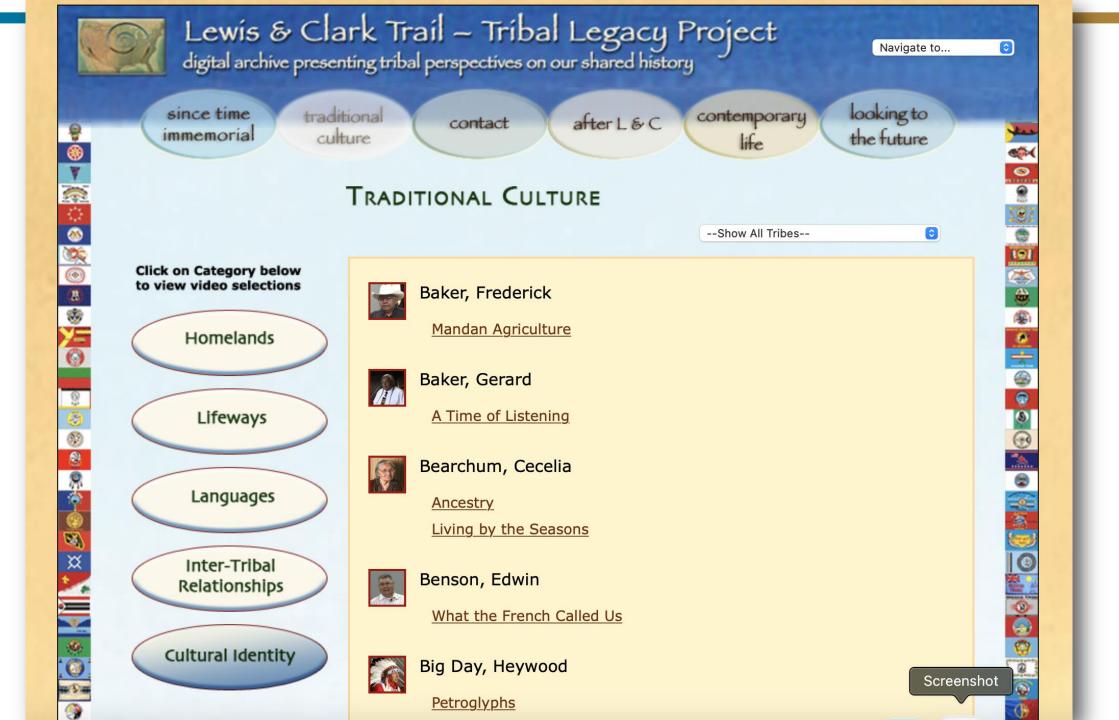
Hear how Aletha Tom, alumna of Stewart, came to the school on a bus from the Moapa Indian Reservation in Southern Nevada when she was 12 years old. The first time away from her mother and the reservation, she tells of her life in the Small Girls Dorm and the strict rules she had to follow. **Click here** for more information about the Small Girls Dorm.





When interviewing, let the speaker tell their story





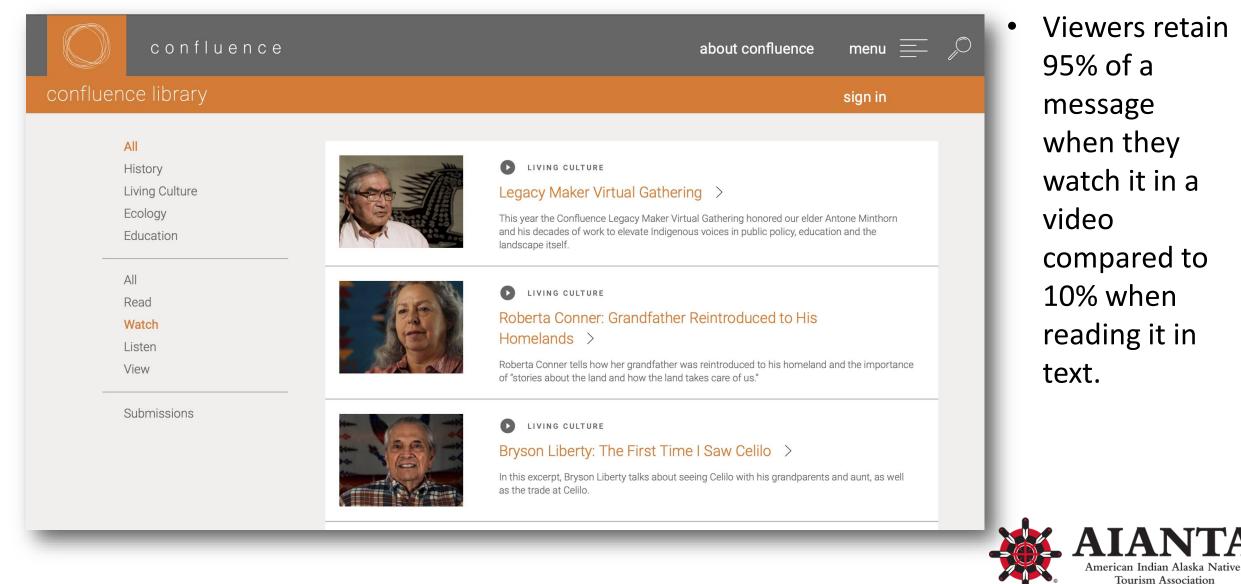


Traditions and Nez Perce Tourism

Where to feature video content



Website



Social Media

OBERLO

Consumers love seeing videos on Social Media

Videos are a consumers' favorite type

of content to see from a brand on social media.

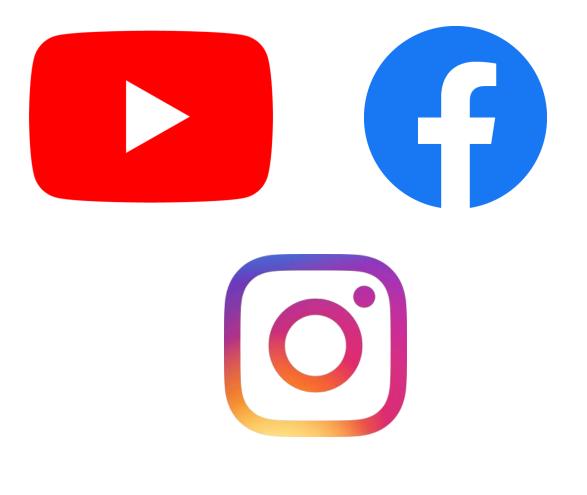
(Animoto, 2018)



 Social video generates 1200% more shares than text and image content combined.



Social Media

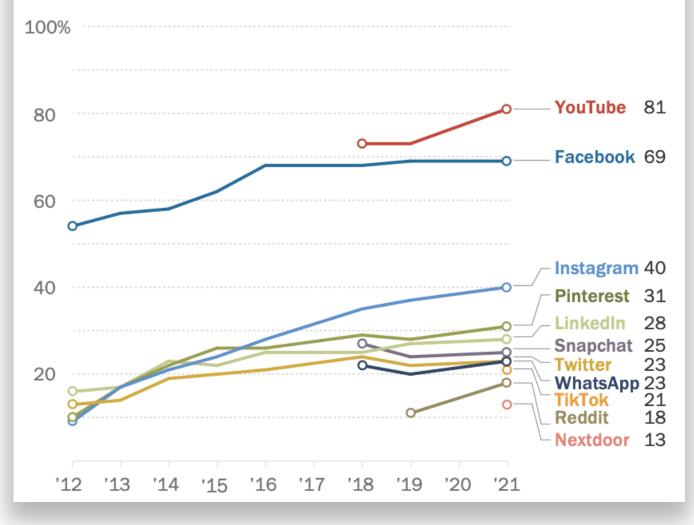


YouTube is the most popular video-sharing platform for marketers, with 88 percent of them planning on using it in 2020. Facebook is second with 76 percent.



Growing share of Americans say they use YouTube; Facebook remains one of the most widely used online platforms among U.S. adults

% of U.S. adults who say they ever use ...





Share, Share, Share!

Share content across ALL platforms. All the most popular social media platforms allow video upload and share.

- When choosing social media options, think about your audience—age and demographic. These things play a role on what social apps people use.
- Adults under 30 are more likely to use Instagram, Snapchat and TikTok. If this is your target audience, utilize these platforms most. If not, consider using YouTube and Facebook to share videos.



AIANTA Resources



The AIANTA Lewis and Clark National Historic Trail Team Outreach



Gail Chehak Tribal Relations and Outreach Manager



Hannah Peterson Program Development Director

Lorraine Gala Lewis Research and Outreach Specialist



Bruce Rettig Tribal Content Developer



Lewis & Clark page www.aianta.org/lewis-and-clark/



Experience Native America Along the Lewis and Clark Trail

In partnership with the National Park Service, AIANTA is working with tribes adjacent to the Lewis and Clark National Historic Trail to develop cultural heritage content and itineraries for the Trail's new travel website LewisandClark.travel, as well as NativeAmerica.travel. The project will bring together businesses, attractions, landmarks and other points of interest on and around the trail to help promote sustainable tourism.

"We are excited to work with the National Park Service to help Tribes along the Lewis and Clark National Historic Trail share their stories," said Sherry L. Rupert, Chief Executive Officer of AIANTA. "Native







Submission Tips for NativeAmerica.travel and LewisAndClark.travel

Submitting Copy:

Our senses help define our experiences and memories. The way something looks, sounds, feels, tastes, and smells makes us want it, and remember it. Travel copymiters focus on sensory stimulation to catapult readers into another world. Describe your landscape and community in vivid detail.

How would you imagine a trip to the Hawaiian Islands? A writer may focus on the sweet tropical juice of local pineapples and occonuts, creating a sensual delight based on flavor and aroma. Consider a description about encless miles of white, sliky sand with waves lapping at the shore as seabirds call to the golden sunset. Readers visualize the sunset with the feeling of sand beneath their feet as they listen to the call of native birds.

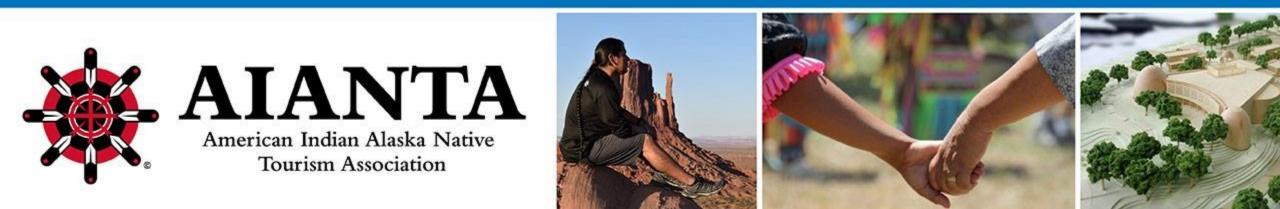
A travel copywriter also shares ways travelers can engage in social activities during their trips. Writing about specific opportunities is a way to position a travel business as a respected authority for travelers who are looking for a good time with like-minded adventurers.

Describing local culture and all it offers inspires travelers to plan unexpected trips. People are often unaware of everything a destination offers, including the friendiness of locals who are ready to welcome them into their world. The sights, sounds, and flavors will be indelibly etched in the memories of travelers who had immersive experiences.

Quick tips:

- Submit a minimum of 300 words of copy.
- Create a compelling description to make your destination stand out
- Emphasize what makes your destination unique. Differentiate your destination from others.
- Use a strong voice and give your writing some character. Make the tone match the destination and write as though you were describing your destination face to face with a potential visitor.
- Create a compelling rhythm in your paragraphs by changing it up with one, two or three sentences at a time. Don't shy away from one sentence paragraphs.
- Lengthy paragraphs are hard to scan. Keep each paragraph to a maximum of three to four sentences. Long paragraphs don't work online—blocks of text are hard to navigate and read





More Free Webinars AIANTA Webinar Series www.aianta.org/webinar-series



Gail Chehak Tribal Relations and Outreach Manager gchehak@aianta.org



Monica Poling Marketing & PR Manager <u>mpoling@aianta.org</u>



Maureen Chavez Visitor Outreach Manager <u>mchavez@aianta.org</u>



Bianca Mitchell Education Manager

NEW! What's New in Indian Country Tourism webpage (AIANTA.org)



What's New in Indian Country Tourism (Summer 2021)

Parks & Public Lands || Cultural Centers & Museums || Destinations, Tribes & Tribal Culture || Tours, Cruises & Attractions || Hotels, Resorts & Other Accommodations

Parks & Public Lands

Redwood Yurok Canoe Tours

Klamath, California (Pacific Region)

California's Yurok Tribe, whose ancestral home sits alongside the Klamath River and California's famed Redwood forests will start the new Redwood Canoe Adventure Tour in 2021. Guests can learn about Yurok tribal culture while paddling down the river in a traditional redwood canoe. An experienced Yurok guide teaches guests about the culture of the tribe, the language and the ecosystem of the river. Eventually, the tribe plans for residents to open ancillary businesses, such as gift shops and related boat rides in nearby waterways. According to the Tribe, this is the only location in the world offering redwood canoe tours



Cultural Centers & Museums

First Americans Museum to Open in Oklahoma City





Lewis and Clark Trail www.aianta.org/lewis-clark-outreach-program/

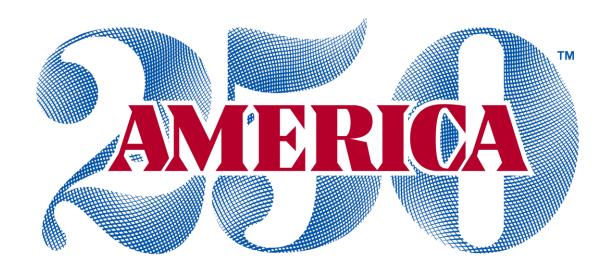
Thank you!



Bruce Rettig

Travel Writer/Photographer Cell: (530) 412-194 Email: brettig@aianta.org

America 250: A Big Opportunity



The largest and most inclusive celebration and commemoration in our nation's history – with the potential to:

- Inspire the American spirit...on our journey toward a more perfect Union
- Engage nearly 350 million Americans and friends worldwide by 2026
- Spark production of more than 100,000 programs
- Attract billions of dollars in resources that will ripple through the economy to positive effect
- Extend over a multiyear crescendo, peaking in July 2026



https://www.america250.org/home